



Board of County Commissioners Agenda Request

4A
Agenda Item #

Requested Meeting Date: 08/13/2019

Title of Item: 2019 Squad Purchases

<input checked="" type="checkbox"/> REGULAR AGENDA <input type="checkbox"/> CONSENT AGENDA <input type="checkbox"/> INFORMATION ONLY	Action Requested: <input checked="" type="checkbox"/> Approve/Deny Motion <input type="checkbox"/> Adopt Resolution (attach draft)	<input type="checkbox"/> Direction Requested <input type="checkbox"/> Discussion Item <input type="checkbox"/> Hold Public Hearing* <small>*provide copy of hearing notice that was published</small>
Submitted by: Undersheriff Heidi Lenk		Department: Sheriff's Office
Presenter (Name and Title): Undersheriff Heidi Lenk		Estimated Time Needed: 5 minutes
Summary of Issue: Request approval to purchase squads from Aitkin Motors. Please see the attached.		
Alternatives, Options, Effects on Others/Comments:		
Recommended Action/Motion: Approve budgeted purchase of (3) 2020 Ford 3.3L V6 AWD Police Utility Vehicles from Aitkin Motors for \$33,975.00 each, for a total cost of \$101,925.00.		
Financial Impact: Is there a cost associated with this request? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No What is the total cost, with tax and shipping? \$ Is this budgeted? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <i>Please Explain:</i>		

DANIEL G. GUIDA

AITKIN COUNTY SHERIFF

217 2nd St. N.W., Rm 185

Aitkin, MN 56431

218-927-7435 / 1-888-900-2138

Emergency 911

Sheriff Fax: 218-927-7359 / Dispatch Fax: 218-927-6887

MEMO

TO: Aitkin County Board of Commissioners DATE: August 1, 2019
FROM: Undersheriff Heidi Lenk RE: 2019 Squad Purchases

We have received bids for our budgeted 2019 squad purchases on the 2020 models. The bids include the 3.3L V6 AWD Ford Police Utility Vehicle and the Chevrolet Tahoe 4x4.

Tenvoorde Ford (St. Cloud):	Ford PUV	\$33,412.56 x 3	\$100,237.68
Aitkin Motors (Aitkin):	Ford PUV	\$33,975.00 x 3	\$101,925.00
Brandl GM (Aitkin):	Chev Tahoe	\$38,209.00 x 3	\$114,627.00
Ranger Chev (Hibbing):	Chev Tahoe	\$36,546.08 x 3	\$109,638.24

The Chevrolet Tahoe is cost prohibitive regardless of vendor. The Ford PUV remains a viable option.

Tenvoorde Ford: 22-24 weeks shipping after placing order
Approximately \$1,700 less than Aitkin Motors (roughly \$560 per vehicle)

Aitkin Motors: 10-12 weeks shipping after placing order
trade-in potential – Aitkin Police Dept trades their Fords under
100,000 miles for a nearly \$10,000 trade value

When we don't provide a used squad to another department, we auction them. We have received \$2,500-4,000 for used Impala squads at auction. We have not retired any of our Ford Explorers thus far.

While the upfront cost is slightly higher than Ten Voorde Ford, I recommend we place our order with Aitkin Motors. The trade value more than recovers the up front difference.

I can be reached at x421 or heidi.lenk@co.aitkin.mn.us if you have any questions.

Thank you.

Undersheriff Heidi Lenk

Quote

Customer Aitkin County Sherriff
Name Sgt. Greg Payment
Address 217 2nd Street NW #185
City Aitkin **State** MN **ZIP** 56431
Phone 218-429-1378

Misc
Date 6/13/2019
Order No.
Contract No. 158505

Qty	Description	Unit Price	TOTAL
1	Police Inceptor Utility AWD K8A S	\$ 31,462.56	\$ 31,462.56
	Added Factory Options		
1	YZ - Oxford White	\$ -	\$ -
1	76R - Reverse Sensing System	\$ 258.00	\$ 258.00
1	67U - Ultimate Wiring Pkg	\$ 527.00	\$ 527.00
1	41H - Engine Block Heater	\$ 85.00	\$ 85.00
1	43D - Dark Car Feature	\$ 24.00	\$ 24.00
1	17T - Switchable Red/White lighting in cargo area	\$ 48.00	\$ 48.00
1	51R - Driver Ony Spot Light	\$ 371.00	\$ 371.00
1	68G - Rear Doors Inoperable	\$ 70.00	\$ 70.00
1	18D - Global Lock / Unlock Feature	\$ -	\$ -
1	59J - Keyed alike - 1111x	\$ 48.00	\$ 48.00
1	52T - Class III trailer	\$ 75.00	\$ 75.00
1	60R - Noise Suppression Bonds	\$ 94.00	\$ 94.00
		\$ 33,062.56	

REMOTE ENTRS + 350. —

SubTotal \$ 33,062.56
TOTAL \$ 33,062.56

Delivery Address if Different From Billing

Lead Time On K8A 22-24 Weeks **33,412.56**
 Manufacturer Cutoff Date TBD

Vehicle Pickup Location Tenvoorde Ford 185 Roosevelt Rd St. Cloud MN, Monday-Friday 8:00am-5:00pm *Please*
 Call Jade Aanenson 612-703-7789 Cell or Bob Aanenson 320-224-2808 Cell With Any Questions

6/18/2019

IMail Web Client

Sgt. Greg

Attached are both a Hybrid and 3.3L AWD police utility bids.

Price below includes 2 remote entry remote/ start fobs and class III trailer hitch.

2020 Hybrid AWD \$37,090 per unit

★ 2020 3.3L V6 AWD \$33,975 per unit

Please let me know what questions you have.

Thank you

Jeff Kjelstrom

Aitkin Motor Co

108 2nd ST NE

Aitkin MN 56431

800-793-9010

Cell 218-820-3586