



# Board of County Commissioners Agenda Request

2E

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Agenda Item #

**Requested Meeting Date:** 12-18-2018

**Title of Item:** Replace Oversize Scanner Printer (KIP)

<input type="checkbox"/> REGULAR AGENDA <input checked="" type="checkbox"/> CONSENT AGENDA <input type="checkbox"/> INFORMATION ONLY	<b>Action Requested:</b> <input checked="" type="checkbox"/> Approve/Deny Motion <input type="checkbox"/> Adopt Resolution (attach draft)	<input type="checkbox"/> Direction Requested <input type="checkbox"/> Discussion Item <input type="checkbox"/> Hold Public Hearing* <small>*provide copy of hearing notice that was published</small>
<b>Submitted by:</b> Mick Moriarty		<b>Department:</b> Recorder
<b>Presenter (Name and Title):</b> Mick Moriarty		<b>Estimated Time Needed:</b>
<b>Summary of Issue:</b> The Recorder's Office would like Board Approval to purchase of a replacement of the KIP oversized scanner/printer.  The KIP 7170 is most similar to existing equipment. Please see the attached quote from Information Systems.  Existing KIP is not compliant with IT security requirements (runs a form of Windows XP) and must be replaced or removed from County computer network. It was originally purchased May 2007 for \$17,556.29.  There is promotional pricing available until Dec 27, 2018. Product would be delivered and invoiced in 2019.  This purchase will be paid out of the Recorder Technology and Compliance Fund. No levy dollars would be used.		
<b>Alternatives, Options, Effects on Others/Comments:</b>		
<b>Recommended Action/Motion:</b> Authorize Recorder to purchase replacement KIP oversize printer/scanner.		
<b>Financial Impact:</b> Is there a cost associated with this request? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No What is the total cost, with tax and shipping? \$ 16,840.00 Is this budgeted? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <i>Please Explain:</i>  Part of 2019 Capital Improvement Plan. Paid for out of Recorder Technology and Compliance Fund. No Levy Dollars will be used for purchase.		



To: Michael Moriarty, Aitkin County Recorder  
 Steve Bennet, Aitkin County IT

From: Wayne Altenbernd

Date: December 7, 2018

Subject: KIP Year End Promotional Pricing

# KIP Year End Promotional Pricing Offer

Information Systems Corporation recommends Aitkin County consider the KIP product line for their large format scanning and printing needs.

Information Systems has installed KIP products in many Minnesota counties such as Aitkin, Cass, Clay, Crow Wing, Fillmore, Kandiyohi, Le Sueur, McLeod, Meeker, Mille Lacs, Morrison, Pine Sibley, Steele, Traverse, Wadena and Waseca.

KIP and ISC are offering year end promotional pricing for customers like Aitkin County that have existing KIP products that are obsolete and no longer supported by KIP.

- Orders must be received by Thursday, December 27
- Product will be delivered and invoiced in 2019

	Quantity	Standard Pricing	Promotional Pricing
<b>KIP 770 Multi-function Black &amp; White System Promotional Pricing</b>			
KIP 770 Multi-function Black and White System	1	\$13,995.00	\$11,795.00
• 1 Roll Copy, Print and Color Scan System			
KIP PDF Format Printing Option	1	\$645.00	\$0.00
• Includes support for Postscript levels 1, 2 & 3, PDF 1.7, sets printing, collation, multi-page support, image sizing & scaling, recall, viewing, file conversion & unlimited site license			
KIP 770 Start-Up Toner for Installation - 2 x 200 gram cartridges	1	\$185.00	\$0.00
Annual Maintenance Agreement (optional)	1	<u>\$1,385.00</u>	<u>\$1,385.00</u>
<b>Total for KIP 770 Multi-function Black &amp; White System</b>		<b>\$16,210.00</b>	<b>\$13,180.00</b>
<b>KIP 7170 Multi-function Black &amp; White System Promotional Pricing</b>			
KIP 7170 Multi-function Black and White System	1	\$17,600.00	\$14,995.00
• 2 Roll Copy, Print and Color Scan System			
KIP PDF Format Printing Option	1	\$795.00	\$0.00
• Includes support for Postscript levels 1, 2 & 3, PDF 1.7, sets printing, collation, multi-page support, image sizing & scaling, recall, viewing, file conversion & unlimited site license			
KIP 7170 Toner - 2 x 400 gram cartridges	1	\$245.00	\$0.00
Annual Maintenance Agreement (optional)	1	<u>\$1,845.00</u>	<u>\$1,845.00</u>
<b>Total for KIP 7170 Multi-function Black &amp; White System</b>		<b>\$20,485.00</b>	<b>\$16,840.00</b>
<b>KIP 860 Multi-function Color System Promotional Pricing</b>			
KIP 860 Multi-function Color System	1	\$29,800.00	\$26,195.00
• 2 Roll Multi-function Color Print System with Top Stacking			
KIP PDF Format Printing Option	1	\$800.00	\$0.00
• Includes support for Postscript levels 1, 2 & 3, PDF 1.7, sets printing, collation, multi-page support, image sizing & scaling, recall, viewing, file conversion & unlimited site license.			
KIP 860 Start-Up Toner for Installation	1	\$615.00	\$0.00
• Includes 1 x 1,000 gram cartridges each C, M, Y, K, and Waste Toner Receptacle			
Annual Maintenance Agreement (optional)	1	<u>\$2,995.00</u>	<u>\$2,995.00</u>
<b>Total for KIP 860 Multi-function Color System</b>		<b>\$34,210.00</b>	<b>\$29,190.00</b>



## KIP 770 Multi-function Black & White System

- Color or Black & White Scanning
- Black & White Printing built-in
- Color print to supported plotter

The 770 contains the same advanced technologies found in all KIP multi-function systems. The consistent print speed and low cost of operation, compared to inkjet devices, make the KIP 770 the ideal solution for organizations requiring increased productivity and better bottom line results. The exceptional small footprint allows the KIP 770 to be placed in virtually any workspace, making it the perfect companion for decentralized work groups.

### SYSTEM FEATURES

- 3 'D'/A1 size prints per minute
- 1 integrated media roll
- KIP System K Software Suite
- 600 x 1800 dpi resolution
- Integrated touchscreen
- PC & web based submission tools
- Advanced user management
- Low operational costs
- Energy saving technologies

### KIP 770 MULTIFUNCTION SINGLE FOOTPRINT SYSTEM

3 'D' per min, 1 Roll System • Includes KIP System K Applications Suite

The KIP 770 is the highest value wide format Multi-Function system in the world. It sets new standards for professional quality at a breakthrough value/performance level. Its compact design provides front access to the 12" smart multi-touch display, auto roll paper loading, system operation & copy/print delivery.

KIP 770 Pricing	Quantity	Purchase Price
KIP 770 Multi-function Black & White System	1	\$13,995.00
<ul style="list-style-type: none"> <li>• 1 Roll Copy, Print and Color Scan System</li> </ul>		
KIP PDF Format Printing Option	1	\$645.00
<ul style="list-style-type: none"> <li>• Includes support for Postscript levels 1, 2 &amp; 3, PDF 1.7, sets printing, collation, multi-page support, image sizing &amp; scaling, recall, viewing, file conversion &amp; unlimited site license</li> </ul>		
KIP 770 Start-Up Toner for Installation - 2 x 200 gram cartridges	1	\$185.00
Annual Maintenance Agreement	1	<u>\$1,385.00</u>
<b>Total for KIP 770 Multi-function Black &amp; White System</b>		<b>\$16,210.00</b>

- Purchase Price includes delivery, installation, and training



## KIP 7170 Multi-function Black & White System

- Color or Black & White Scanning
- Black & White Printing built-in
- Color print to supported plotter

The Cloud connected productivity of the KIP 7170 system is designed to satisfy the most demanding needs of the decentralized workforce. The KIP 7170 easily integrates into the daily workflow with a range of simple to use applications that allows users the flexibility to create, manage and distribute projects with confidence. The best in class rating and proven power of the KIP 7170 also make it the ideal solution to support the print, copy and scan demand in a centralized print environment.

### SYSTEM FEATURES

- 4 or 6 D size prints per minute
- 240 or 360 prints per hour
- 1 or 2 integrated media rolls
- KIP System K 2.0 Software Suite
- 600 x 2400 dpi resolution
- Integrated touchscreen
- PC & web based submission tools
- Advanced user management
- Low operational costs
- Energy saving technologies

### KIP 7170 MULTIFUNCTION SINGLE FOOTPRINT SYSTEM

4 'D' per min, 2 Roll System • Includes KIP System K Applications Suite

The KIP 7170 is the highest value wide format Multi-Function system in the world. It sets new standards for professional quality at a breakthrough value/performance level. Its compact design provides front access to the 12" smart multi-touch display, auto roll paper loading, system operation & copy/print delivery.

KIP 7170 Pricing	Quantity	Purchase Price
KIP 7170 Multi-function Black & White System	1	\$17,600.00
<ul style="list-style-type: none"> <li>• 2 Roll Copy, Print and Color Scan System</li> </ul>		
KIP PDF Format Printing Option	1	\$795.00
<ul style="list-style-type: none"> <li>• Includes support for Postscript levels 1, 2 &amp; 3, PDF 1.7, sets printing, collation, multi-page support, image sizing &amp; scaling, recall, viewing, file conversion &amp; unlimited site license</li> </ul>		
KIP 7170 Toner - 2 x 400 gram cartridges	1	\$245.00
Annual Maintenance Agreement	1	<u>\$1,845.00</u>
<b>Total for KIP 7170 Multi-function Black &amp; White System</b>		<b>\$20,485.00</b>

- Purchase Price includes delivery, installation, and training



## KIP 860 Multi-function Color System



- Color and Black & White Scanning
- Color and Black & White Printing built-in

Experience exceptional workflow efficiency!

The KIP 860 is ideal for environments that require convenient multifunction productivity with a single footprint space-saving design. The KIP 860 color print system provides extraordinary print quality and performance for both color and black & white wide format printing of technical and business graphics. All system features and functions are at your fingertips using the intuitive touchscreen navigation that automates copy, scan and print functions for single touch productivity.

### System Features

- 2 Roll Multi-function System with Integrated Scanner
- 12" System K Touchscreen
- Standard Front Stacking
- KIP System K Print Management Suite
- Integrated USB Port for External Drives
- Automatic Roll Trimming
- Windows and AutoCAD Drivers
- Extended Print Lengths for Maximum Productivity
- Color Copy and Scan
- Media Load Assist
- Optional Rear Stacking or KIPFold
- Optional PDF Printing

Explore the new KIP 800 Color Series. Offering the same compact design and function as the KIP 70 Series, now with color. The KIP 800 Color Series saves serious time and money – making ultra-high quality wide format printing more cost effective than ever before. Printing is faster. Operation is simpler. Finishing is automatic. Reliability keeps you up and running. Image quality will keep your customers coming back for more.

- Color and Black & White Print Production
- Integrated Folding, Finishing & Stacking Systems
- Quick Switch Technology
- Production at Remarkable Print & Scan Speeds
- Automatic Image Calibration for Precise Color Output
- Technical Document and Display Graphic Creation
- Large Capacity Toner Cartridges for Continuous Print Runs and Productivity

KIP 860 Pricing	Quantity	Purchase Price
KIP 860 Multi-function Color System	1	\$29,800.00
<ul style="list-style-type: none"> <li>• 2 Roll Multi-function Color Print System with Top Stacking</li> </ul>		
KIP PDF Format Printing Option	1	\$800.00
<ul style="list-style-type: none"> <li>• Includes support for Postscript levels 1, 2 &amp; 3, PDF 1.7, sets printing, collation, multi-page support, image sizing &amp; scaling, recall, viewing, file conversion &amp; unlimited site license.</li> </ul>		
KIP 860 Start-Up Toner for Installation	1	\$615.00
<ul style="list-style-type: none"> <li>• Includes 1 x 1,000 gram cartridges each C, M, Y, K, and Waste Toner Receptacle</li> </ul>		
Annual Maintenance Agreement	1	<u>\$2,995.00</u>
<b>Total for KIP 860 Multi-function Color System</b>		<b>\$34,210.00</b>

- Purchase Price includes delivery, installation, and training