



Board of County Commissioners Agenda Request

5E
Agenda Item #

Requested Meeting Date: February 14, 2017

Title of Item: Approve Purchase of Two New Vehicles - Motor Pool

<input checked="" type="checkbox"/> REGULAR AGENDA	Action Requested:	<input type="checkbox"/> Direction Requested
<input type="checkbox"/> CONSENT AGENDA	<input checked="" type="checkbox"/> Approve/Deny Motion	<input type="checkbox"/> Discussion Item
<input type="checkbox"/> INFORMATION ONLY	<input type="checkbox"/> Adopt Resolution (attach draft)	<input type="checkbox"/> Hold Public Hearing*

**provide copy of hearing notice that was published*

Submitted by: Patrick Wussow	Department: Administration
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Presenter (Name and Title): Patrick Wussow, Interim County Administrator	Estimated Time Needed:
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Summary of Issue:

The Motor Pool Department has \$40,000 budgeted for the purchase of two new vehicles in 2017.

Quotes have been received from Aitkin Motor Company and Brandl Chevrolet for both SUV's and sedans. Included are quotes for both front wheel drive and all wheel drive vehicles.

Also provided are trade-in quotes for three vehicles.

Please see attached for more information.

Alternatives, Options, Effects on Others/Comments:

Recommended Action/Motion:

Approve purchase of two new Motor Pool vehicles and authorize trade-in of three vehicles.

Financial Impact:

Is there a cost associated with this request? Yes No

What is the total cost, with tax and shipping? \$

Is this budgeted? Yes No **Please Explain:**

AITKIN COUNTY ADMINISTRATION

Aitkin County Courthouse
217 Second Street N.W. Room 134
Aitkin, MN 56431
218-927-3093
Fax: 218-927-7374

TO: Patrick Wussow, Interim County Administrator
FROM: Sue Bingham, Administrative Assistant
RE: Motor Pool Vehicle Purchase
DATE: February 8, 2017

Our Motor Pool Fleet currently consists of 11 vehicles. They are:

- 6 Ford Escapes
- 1 Chevrolet Malibu
- 1 Town & Country Van
- 2 Chevrolet Impalas
- 1 Chevrolet Cobalt

This year's goal is to trade-in three motor pool vehicles, lower the number of vehicles in our fleet to 10, and purchase two new 4WD or AWD vehicles. The three vehicles on the trade-in list have our highest miles (two Chevy Impalas) and are our least used (Chevy Cobalt).

Both Aitkin Motors and Brandl Chevrolet provided government pricing for their quotes.

Health & Human Services, along with Community Corrections, utilize our Motor Pool vehicles the most (88% in 2016). Liz DeRuyck polled the staff to ask their opinions on what their preferences would be for the new vehicles in 2017. The response from staff indicates they would prefer two AWD SUV's rather than an AWD SUV and an AWD sedan.

Aitkin Motors

2017 Ford Escape S \$20,161.00
2 add'l Fobs \$90.00 ea.

2017 Ford Escape 4WD \$22,568.00
2 add'l Fobs \$90.00 ea.

2017 Ford Fusion \$17,784.00
2 add'l Fobs \$198.00 ea.

2017 Ford Fusion AWD \$23,281.00
2 add'l Fobs \$198.00 ea.

Brandl Chevrolet

2017 Chevrolet Equinox \$21,590.00
2 add'l Fobs \$78.95 ea.

2017 Chevy Equinox AWD \$23,283.00
2 add'l Fobs \$78.95 ea.

2017 Chevrolet Impala \$22,974.00
2 add'l Fobs \$78.95 ea.

Trade-In Values:

2009 Chevrolet Impala	\$2,800.00	2009 Chevrolet Impala	\$4,000.00
2010 Chevrolet Impala	\$2,800.00	2010 Chevrolet Impala	\$3,500.00
2009 Chevrolet Cobalt	<u>\$2,600.00</u>	2009 Chevrolet Cobalt	<u>\$2,500.00</u>
	\$8,200.00		\$10,000.00

If the Board approves two 4WD or AWD SUV's, the bottom line for the two proposals is below:

Aitkin Motors

2 - 2017 Ford Escape 4WD = \$45,136.00
Plus 2 Extra Fobs @ \$90.00 ea. = \$180.00

	\$45,316.00
Less Trade-Ins	<u>\$ 8,200.00</u>
Total	\$37,116.00

Brandl Chevrolet

2 - 2017 Chevy Equinox AWD = \$46,566.00
Plus 2 Extra Fobs @ \$78.95 ea. = \$157.90

	\$46,723.90
Less Trade-Ins	<u>\$10,000.00</u>
Total	\$36,723.90

SUV /Sedan

- *New vehicle must have four doors, automatic transmission, power steering, air conditioning, and warranty*
- *Please include 2 sets of keys/fobs in quote, plus separate quote for two additional keys/fobs*

Vehicle Identification Number	Year	Make	Model	Current Miles	Engine	Warranty	Features – Check all applicable options						FWD	AWD	Quote
							Power Locks	Power Windows	Remote Entry	Rear Defrost	Cruise Control				
\$90 per extra key & Fob	2017	Ford	Escape S	New	2.5L	36yr 36k 5yr 60k	x	x	x	x	x	x		\$20,161	
\$90 per extra key & Fob	2017	Ford	Escape S	New	2.5L	same	x	x	x	x	x	x		\$20,161	
\$198 per extra key & fob	2017	Ford	Fusion	New	2.5L	same	x	x	x	x	x	x		\$17,784	
\$198 per extra key & fob	2017	Ford	Fusion	New	2.5L	same	x	x	x	x	x	x		\$17,784	
2G1WT57K491321698 (Trade in)	2009	Chevy	Impala	127,000										Trade in \$2,800	
2G1WA5EK8A1109559 (Trade in)	2010	Chevy	Impala	135,000										Trade in \$2,800	

Vendor **AITKIN MOTOR CO** _____

Printed Name of Person Submitting Quote **JEFF KJELSTROM** _____

Signature of Person Submitting Quote _____ **JEFF KJELSTROM** _____

Date **1/31/17** _____

==>

Dealer: F58482

2017 ESCAPE

Page: 1 of 1

Order No: 8888 Priority: C2 Ord FIN: QC475 Order Type: 5B Price Level: 750

Ord Code: 100A Cust/Flt Name: AITKINCOUNTY PO Number:

RETAIL

RETAIL

U0F S FWD \$23750

FUEL CHARGE

.105.9" WB

B4A NET INV FLT OPT NC

YZ OXFORD WHITE

PRICED DORA NC

7 CLOTH BUCKETS

DEST AND DELIV 895

B CHARCOAL BLACK

TOTAL BASE AND OPTIONS 24645

100A EQUIP GRP

TOTAL 24645

.17" STEEL WHEEL

THIS IS NOT AN INVOICE

997 .2.5L I-VCT ENG NC

446 .6-SPD AUTOTRANS NC

.235/55R17 TIRES

JOB #2 ORDER

FRT LICENSE BKT NC

FLEX FUEL

SP DLR ACCT ADJ

SP FLT ACCT CR

F1=Help

F2=Return to Order

F3/F12=Veh Ord Menu

F4=Submit

F5=Add to Library

S099 - PRESS F4 TO SUBMIT

QC09203

20/61



Disclaimer: This window sticker is only representative of the information contained on an actual window sticker, and may or may not match the actual window sticker on the vehicle itself. Please see your retailer for further information.

Vehicle Description

ESCAPE 2017 S FWD
 2.5L I-VCT ENGINE
 6-SPD AUTO TRANS W/SLCTSHFT

VIN 1FMCU0F79HU C87957

Exterior
 MAGNETIC METALLIC
Interior
 CHARCOAL BLACKCLOTH BUCKET SEATS

Standard Equipment INCLUDED AT NO EXTRA CHARGE

EXTERIOR

- . DUAL POWER MIRRORS
- . HEADLAMP COURTESY DELAY
- . INTEGRATED BLIND SPOT MIRR

INTERIOR

- . 4-WAY FRT HEAD RESTRAINTS
- . 60/40 SPLIT FOLD REAR SEAT CONTROL, SINGLE ZONE
- . FLOORMATS-1ST AND 2ND ROW
- . ILLUMINATED ENTRY SYSTEM
- . MANUAL PASS SEAT - 4-WAY
- . TILT STEERING WHL/ CRUISE

FUNCTIONAL

- . AM/FM SINGLE CD W/MP3
- . CURVE CONTROL
- . MYKEY
- . POWER STEERING W/EPAS
- . REMOTE KEYLESS ENTRY

SAFETY/SECURITY

- . AIRBAG - DRIVER KNEE
- . AIRBAGS - FRONT SEAT
- . AIRBAGS - SAFETY CANOPY
- . LATCH CHILD SAFETY SYSTEM
- . SOS POST CRASH ALERT SYS

WARRANTY

- . 5YR/60,000 POWERTRAIN

- . ACTIVE GRILLE SHUTTERS
- . EASY FUEL CAPLESS FILLER
- . HEADLAMPS - AUTO HALOGEN
- . LED TAILLAMPS
- . 1-TOUCH DOWN DRIVER WINDOW
- . 12V POWERPOINT
- . A/C W/MANUAL CLIMATE
- . DUAL VISOR VANITY MIRRORS
- . ICE BLUE LIGHTING
- . MANUAL DRIV SEAT - 6-WAY
- . SMART CHARGING USB PORT(1) & AUDIO CONTROLS
- . 4.2" LCD CTR STACK SCREEN
- . BRAKES, 4-WHEEL DISC/ABS
- . ELECTRIC-ASSIST PARK BRAKE
- . POWER LOCKS AND WINDOWS
- . REAR VIEW CAMERA
- . SYNC®
- . ADVANCETRAC WITH RSC
- . AIRBAGS - DUAL STAGE FRONT MOUNTED SIDE IMPACT
- . FRT-PASS SENSING SYSTEM
- . SECURILOCK PASS ANTI THEFT
- . TPMS
- . 3YR/36,000 BUMPER / BUMPER
- . 5YR/60,000 ROADSIDE ASSIST

Price Information
STANDARD VEHICLE PRICE

MSRP
\$23,750

Included on this Vehicle
 EQUIPMENT GROUP 100A

Optional Equipment

- 2017 MODEL YEAR
- MAGNETIC METALLIC
- CHARCOAL BLACK CLOTH SEATS
- .17" STEEL WHLS W/PNTD COVERS
- .2.5L I-VCT ENGINE
- .6-SPD AUTO TRANS W/SLCTSHFT
- .235/55R17 LRR A/S BSW TIRES
- JOB #2 ORDER
- FRONT LICENSE PLATE BRACKET
- ENGINE BLOCK HEATER
- FLEX FUEL ETHANOL

TOTAL VEHICLE & OPTIONS 23,750
 DESTINATION & DELIVERY 895

TOTAL MSRP \$24,645

Disclaimer: Option pricing will be blank for any item that is priced as 0 or "No Charge".

Vehicle Engine Information

Actual mileage will vary with options, driving conditions, driving habits and vehicle's condition. Results reported to EPA indicate that the majority of vehicles with these estimates will achieve between _ and _ mpg in the city and between _ and _ mpg on the highway. For Comparison Shopping all vehicles classified as _ have been issued mileage ratings from _ to _ mpg city and _ to _ mpg highway.



CITY MPG
21
HIGHWAY MPG
29

Estimated Annual Fuel Cost: \$



Ford Extended Service Plan is the ONLY service contract backed by Ford and honored by the Ford and Lincoln dealers. Ask your dealer for prices and additional details or see our website at www.Ford-ESP.com.

Example

A 90.00 Per Key & Fob

You have to go to an SE model to get 4x4 as seen below:

Selling price: **\$22,568**

Trade in 09 Cobalt: **\$2,600**

2017 ESCAPE

Order No: 8888 Priority: C3 Ord FIN: QC475 Order Type: 5B Price Level: 750

Ord Code: 200A Cust/Flt Name: AITKIN COUNTY PO Number:

RETAIL	RETAIL
U9G SE 4WD \$27000	FUEL CHARGE
.105.9" WB	B4A NET INV FLT OPT NC
YZ OXFORD WHITE	PRICED DORA NC
K CLOTH BUCKETS	DEST AND DELIV 895
B CHARCOAL BLACK	TOTAL BASE AND OPTIONS 27895
200A EQUIP GRP	TOTAL 27895
.17" SPRKL WHLS	
99D .1.5L ECO ENGINE NC	
446 .6-SPD AUTOTRANS NC	
235/55R17 TIRES	
JOB #2 ORDER	

Example:

Disclaimer: This window sticker is only representative of the information contained on an actual window sticker, and may or may not match the actual window sticker on the vehicle itself. Please see your retailer for further information.

Vehicle Description	VIN 1FMCU9GD1HU C66867
ESCAPE	2017 SE 4WD 1.5L ECOBOOST ENGINE 6-SPD AUTO TRANS W/SLCTSHFT Exterior MAGNETIC METALLIC Interior CHARCOAL BLACKCLOTH BUCKET SEATS

Standard Equipment INCLUDED AT NO EXTRA CHARGE

- EXTERIOR . ACTIVE GRILLE
- . DOOR HANDLES - BODY SHUTTERS
- COLOR . DUAL EXHAUST
- . DUAL POWER MIRRORS CHROME TIPS
- . FOG LAMPS . EASY FUEL CAPLESS

Price Information	MSRP
STANDARD VEHICLE PRICE	\$26,850

Included on this Vehicle EQUIPMENT GROUP 200A

Optional Equipment

. HEADLAMPS - AUTO
HALOGEN
. LED TAILLAMPS

INTERIOR

. 4-WAY FRT HEAD
RESTRAINTS
. 60/40 SPLIT FOLD REAR
SEAT

. DUAL-ZONE
ELECTRONIC

. FLOORMATS-1ST AND
2ND ROW

. ILLUMINATED ENTRY
SYSTEM

4-WAY MANUAL PASS

. TILT STEERING WHL/
CRUISE

FUNCTIONAL

. 4.2" LCD CTR STACK
SCREEN

. BRAKES, 4-WHEEL
DISC/ABS

. ELECTRIC-ASSIST PARK
BRAKE

. POWER LOCKS AND
WINDOWS

. REAR VIEW CAMERA
. SECURICODE KEYLESS

KEYPAD

. SYNC®

SAFETY/SECURITY

. AIRBAG - DRIVER KNEE

. AIRBAGS - FRONT SEAT

. AIRBAGS - SAFETY
CANOPY

. LATCH CHILD SAFETY
SYSTEM

. SOS POST CRASH ALERT
SYS

WARRANTY

. 5YR/60,000

POWERTRAIN

FILLER

. HEADLAMP COURTESY
DELAY

. INTEGRATED BLIND
SPOT MIRR

. PRIVACY GLASS

. 1-TOUCH DOWN
DRIVER WINDOW

. 12V POWERPOINT

. DUAL ILLUM VIS

VANITY MIRR

AUTO CLIMATE

CONTROL

. ICE BLUE LIGHTING

. SEATS-10-WAY PWR DR
&

. SMART CHARGING USB
PORT(1)

& AUDIO CONTROLS

. AUTO START STOP

TECH

. AM/FM SINGLE CD

W/MP3

. CURVE CONTROL

. MYKEY

. POWER STEERING

W/EPAS

. REMOTE KEYLESS

ENTRY

. SIRIUS XM - SVC N/A

AK&HI

. ADVANCETRAC WITH

RSC

. AIRBAGS - DUAL

STAGE FRONT

MOUNTED SIDE IMPACT

. FRT-PASS SENSING

SYSTEM

. SECURILOCK PASS

ANTI THEFT

. TPMS

. 3YR/36,000 BUMPER /

BUMPER

. 5YR/60,000 ROADSIDE

ASSIST

2017 MODEL YEAR

MAGNETIC

METALLIC

CHARCOAL BLACK

CLOTH SEATS

.17" SPARKLE SLVER

PTD ALUM WH

.1.5L ECOBOOST

ENGINE

.6-SPD AUTO TRANS

W/SLCTSHFT

235/55R17 LRR A/S

BSW TIRES

JOB #2 ORDER

FRONT LICENSE

PLATE BRACKET

ENGINE BLOCK

HEATER

SUPPLEMENTAL PTC

HEATER

TOTAL VEHICLE &
OPTIONS 26,850

DESTINATION &
DELIVERY 895

TOTAL MSRP \$27,745

Disclaimer: Option pricing will be blank for any item that is priced as 0 or "No Charge".

Vehicle Engine Information

Estimated Annual Fuel Cost: \$	CITY MPG 22 HIGHWAY MPG 28	Actual mileage will vary with options, driving conditions, driving habits and vehicle's condition. Results reported to EPA indicate that the majority of vehicles with these estimates will achieve between _ and _ mpg in the city and between _ and _ mpg on the highway. For Comparison Shopping all vehicles classified as have been issued mileage ratings from _ to _ mpg city and _ to _ mpg highway.
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Ford Extended Service Plan is the ONLY service contract backed by Ford and honored by the Ford and Lincoln dealers. Ask your dealer for prices and additional details or see our website at www.Ford-ESP.com.

Jeff Kjelstrom

Aitkin Motor Co
108 2nd st NE
Aitkin MN 56431
800-793-9010
Cell 218-820-3586

==>

Dealer: F58482

2017 FUSION

Page: 1 of 1

Order No: 8888 Priority: C2 Ord FIN: QC475 Order Type: 5B Price Level: 750
Ord Code: 100A Cust/Flt Name: AITKINCOUNTY PO Number:

	RETAIL		RETAIL
POG	FUSION S	\$22610	PRICED DORA NC
YZ	OXFORD WHITE		DEST AND DELIV 875
D	ECO CLOTH		TOTAL BASE AND OPTIONS 23485
E	EBONY MED LT ST		SYNC AND SOUND DISCOUN (490)
100A	EQUIP GRP		TOTAL 22995
	.16" ALLOY WHLS		*THIS IS NOT AN INVOICE*
997	.2.5L I4 IVCT	NC	
44W	.6-SPD AUTO TRAN	NC	
	JOB #2 ORDER		
	FRT LICENSE BKT	NC	
425	50 STATE EMISS	NC	
	SP DLR ACCT ADJ		
	SP FLT ACCT CR		
	FUEL CHARGE		

B4A NET INV FLT OPT NC

F1=Help F2=Return to Order F3/F12=Veh Ord Menu

F4=Submit F5=Add to Library

S099 - PRESS F4 TO SUBMIT

QC09203

17,784

 Print window sticker



Disclaimer: This window sticker is only representative of the information contained on an actual window sticker, and may or may not match the actual window sticker on the vehicle itself. Please see your retailer for further information.

Vehicle Description

FUSION **2017 FUSION S**
2.5L I4 IVCT
6-SPD AUTO TRANSMISSION

VIN 3FA6P0G72HR 241973

Exterior
 INGOT SILVER METALLIC
Interior
 EBONY MEDIUM LIGHT STONEECO
 CLOTH SEATING

Standard Equipment INCLUDED AT NO EXTRA CHARGE

EXTERIOR

- . CONFIGURABLE DAYTIME
- . EASY FUEL CAPLESS FILLER
- . GLASS - SOLAR-TINTED
- . INTEGRATED BLIND SPOT MIRR
- . TAIL LAMPS - LED

INTERIOR

- . A/C W/MANUAL CLIMATE
- . BUCKET SEATS-MANUAL 6-WAY
- . CENTER CONSOLE W/ARMREST,
- . POWERPOINTS - 12V (3)
- . SMART CHARGING USB PORT(1)
& AUDIO CONTROLS
- FRONT/REAR

FUNCTIONAL

- . BRAKES - ANTI-LOCK SYSTEM
- . BRAKE ASSIST
- . HILL START ASSIST
- MONITOR®
- . POWER STEERING W/EPAS
- . REAR VIEW CAMERA
- . SYNC® WITH APPLINK™

SAFETY/SECURITY

- . AIRBAGS - DUAL STAGE FRONT
- MOUNTED SIDE IMPACT
- . ADVANCETRAC ESC
- . LATCH CHILD SAFETY SYSTEM
- . SECURILOCK® ANTI-THEFT SYS

WARRANTY

- . 5YR/60,000 POWERTRAIN

- . AUTO HALOGEN HEADLAMPS
- RUNNING LAMPS
- . EXHAUST TIP - BRIGHT
- . HEADLAMP COURTESY DELAY
- . MANUAL FOLD POWER MIRRORS
- . WIPERS- INTERMITTENT
- . 60/40 SPLIT FOLD REAR SEAT
- CONTROL, SINGLE ZONE
- DRIVER, 4-WAY FRONT PASS
- STORAGE & 2 CUPHOLDERS
- . ROTARY GEAR SHIFT DIAL
- . TILT STEERING WHL/ CRUISE
- WINDOWS-1-TOUCH UP/DOWN
- WINDOWS-GLOBAL OPEN/CLOSE
- . AM/FM STEREO W/CD/MP3 PLYR
- . BRAKES - FOUR-WHEEL DISC
- . ELECTRIC-ASSIST PARK BRAKE
- . INTELLIGENT OIL-LIFE
- . MYKEY
- . PUSH-BUTTON START
- . REMOTE KEYLESS ENTRY
- . AIRBAG-DRIVER/PASS KNEE
- . AIRBAGS - FRONT SEAT
- . AIRBAGS - SIDE AIR CURTAIN
- . CHILD SAFETY REAR DR LOCKS
- . PERIMETER ALARM
- . TPMS - INDIVIDUAL
- . 3YR/36,000 BUMPER / BUMPER
- . 5YR/60,000 ROADSIDE ASSIST

Price Information
STANDARD VEHICLE
PRICE

MSRP
\$22,610

Included on this Vehicle
 EQUIPMENT GROUP 100A

Optional Equipment

- 2017 MODEL YEAR
- INGOT SILVER METALLIC
- MEDIUM LIGHT STONE
- .16" ALLOY WHEELS
- .2.5L I4 IVCT
- JOB #2 ORDER
- FRONT LICENSE PLATE BRACKET
- ENGINE BLOCK HEATER
- 50 STATE EMISSIONS

TOTAL VEHICLE & OPTIONS	22,610
DESTINATION & DELIVERY	875
<hr/>	
TOTAL BEFORE DISCOUNTS	23,485
SYNC AND SOUND DISCOUNT	-490
TOTAL SAVINGS	-490

TOTAL MSRP **\$22,995**

Disclaimer: Option pricing will be blank for any item that is priced as 0 or "No Charge".

Vehicle Engine Information

Actual mileage will vary with options, driving conditions, driving habits and vehicle's condition. Results reported to EPA indicate that the majority of vehicles with these estimates will achieve between _ and _ mpg in the city and between _ and _ mpg on the highway. For Comparison Shopping all vehicles classified as have been issued mileage ratings from _ to _ mpg city and _ to _ mpg highway.



CITY MPG
21
HIGHWAY
MPG
32

Estimated Annual
 Fuel Cost: \$



EXTENDED
SERVICE
PLAN

Ford Extended Service Plan is the ONLY service contract backed by Ford and honored by the Ford and Lincoln dealers. Ask your dealer for prices and additional details or see our website at www.Ford-ESP.com.

Example

198.57 per year Feb

To go to a AWD you have to go up a model SE and engine a 2.0l ecoboost see below. Let me know if you have questions.

Selling price: **\$23,281**

2017 FUSION

Page: 1 of 1

Order No: 8888 Priority: C2 Ord FIN: QC475 Order Type: 5B Price Level: 750

Ord Code: 201A Cust/Flt Name: AITKN COUNTRY PO Number:

RETAIL	RETAIL
POT FUSION SE AWD \$27535	FUEL CHARGE
YZ OXFORD WHITE	B4A NET INV FLT OPT NC
M CLOTH	DEST AND DELIV 875
T EBONY	TOTAL BASE AND OPTIONS 29505
201A EQUIP GRP 1095	SYNC AND SOUND DISCOUN (490)
.SE APP PKG	TOTAL 29015
.18" PREM PTD	*THIS IS NOT AN INVOICE*
.REAR SPOILER	
999 .2.0L ECOBOOST NC	
44W .6-SPD AUTO TRAN NC	
JOB #2 ORDER	
FRT LICENSE BKT NC	
425 50 STATE EMISS NC	
SP DLR ACCT ADJ	
SP FLT ACCT CR	

Thanks

Jeff Kjelstrom

Aitkin Motor Co
108 2nd st NE
Aitkin MN 56431
800-793-9010
Cell 218-820-3586

2017 Retail Chevrolet Equinox FWD 4dr LS 1LF26

PRICING SUMMARY

PRICING SUMMARY - 2017 Retail 1LF26 FWD 4dr LS

	<u>MSRP</u>
Base Price	\$25,510.00
Total Options:	\$100.00
Vehicle Subtotal	\$25,610.00
Advert/Adjustments	\$0.00
Destination Charge	\$895.00
GRAND TOTAL	\$26,505.00

MSRP

Your price 21,590

Fobs \$78.95 each
per Dave

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 472.0, Data updated 1/3/2017
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Customer File:

2017 Retail Chevrolet Equinox FWD 4dr LS 1LF26

SELECTED MODEL & OPTIONS

SELECTED MODEL - 2017 Retail 1LF26 FWD 4dr LS

<u>Code</u>	<u>Description</u>	<u>MSRP</u>	<u>Invoice</u>
1LF26	2017 Chevrolet Equinox FWD 4dr LS	\$25,510.00	\$24,234.50

SELECTED VEHICLE COLORS - 2017 Retail 1LF26 FWD 4dr LS

<u>Code</u>	<u>Description</u>
-	Interior: No color has been selected.
-	Exterior 1: No color has been selected.
-	Exterior 2: No color has been selected.

SELECTED OPTIONS - 2017 Retail 1LF26 FWD 4dr LS

CATEGORY

<u>Code</u>	<u>Description</u>	<u>MSRP</u>	<u>Invoice</u>
EMISSIONS			
FE9	EMISSIONS, FEDERAL REQUIREMENTS	\$0.00	\$0.00
ENGINE			
LEA	ENGINE, 2.4L DOHC 4-CYLINDER SIDI (SPARK IGNITION DIRECT INJECTION)	\$0.00	\$0.00
TRANSMISSION			
MX0	TRANSMISSION, 6-SPEED AUTOMATIC WITH OVERDRIVE	\$0.00	\$0.00
AXLE			
F82	AXLE, 3.23 FINAL DRIVE RATIO	\$0.00	\$0.00
PREFERRED EQUIPMENT GROUP			
1LS	LS PREFERRED EQUIPMENT GROUP	\$0.00	\$0.00
WHEELS			
RSB	WHEELS, 17" (43.2 CM) ALUMINUM	\$0.00	\$0.00
PAINT			
GAN	SILVER ICE METALLIC	\$0.00	\$0.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 472.0, Data updated 1/3/2017
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Customer File:

2017 Retail Chevrolet Equinox FWD 4dr LS 1LF26

SELECTED MODEL & OPTIONS

SELECTED OPTIONS - 2017 Retail 1LF26 FWD 4dr LS

CATEGORY

<u>Code</u>	<u>Description</u>	<u>MSRP</u>	<u>Invoice</u>
PAINT SCHEME			
—	STANDARD PAINT	\$0.00	\$0.00
SEAT TYPE			
AR9	SEATS, DELUXE FRONT BUCKET	\$0.00	\$0.00
SEAT TRIM			
AFH	JET BLACK, PREMIUM CLOTH SEAT TRIM	\$0.00	\$0.00
RADIO			
UFU	AUDIO SYSTEM, 7" DIAGONAL COLOR TOUCH-SCREEN DISPLAY AM/FM STEREO	\$0.00	\$0.00
ADDITIONAL EQUIPMENT			
K05	ENGINE BLOCK HEATER	\$100.00	\$91.00
OPTIONS TOTAL		\$100.00	\$91.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 472.0, Data updated 1/3/2017
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Customer File:

2017 Retail Chevrolet Equinox FWD 4dr LS 1LF26

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2017 Retail 1LF26 FWD 4dr LS

ENTERTAINMENT

- Audio system, 7" diagonal color touch-screen display AM/FM stereo with MP3 playback capability, outside temperature indicator and Radio Data System (RDS), includes Bluetooth for phone only (Includes (U2K) SiriusXM Satellite Radio.)
- Audio system feature, 80-watt 6-speaker system mid-range speakers in each door and tweeters in the A-pillars
- Audio system feature, auxiliary input jack
- Audio system feature, USB port
- SiriusXM Satellite Radio is standard on nearly all 2017 GM models. Enjoy a 3-month All Access trial subscription with over 150 channels including commercial-free music, plus sports, news and entertainment. Plus listening on the app and online is included, so you'll hear the best SiriusXM has to offer, anywhere life takes you. Welcome to the world of SiriusXM. (IMPORTANT: The SiriusXM Satellite Radio trial package is not provided on vehicles that are ordered for Fleet Daily Rental ("FDR") use. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call us at 1-866-635-2349. See our Customer Agreement for complete terms at www.siriusxm.com. All fees and programming subject to change.)
- Antenna, roof-mounted
- Bluetooth for phone personal cell phone connectivity to vehicle audio system and HMI (Human Machine Interface) (Bluetooth for phone only when equipped with (UE1) OnStar.)
- OnStar 4G LTE and built-in Wi-Fi hotspot connects to the Internet at 4G LTE speeds; includes OnStar Data Trial for 3 months or 3GB (whichever comes first) (Visit www.onstar.com for coverage map, details and system limitations. Services vary by model. OnStar acts as a link to existing emergency service providers. Not all vehicles may transmit all crash data. Available Wi-Fi requires compatible mobile device, active OnStar service and data plan. Data plans provided by AT&T.)

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 472.0, Data updated 1/3/2017
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Customer File:

2017 Retail Chevrolet Equinox FWD 4dr LS 1LF26

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2017 Retail 1LF26 FWD 4dr LS

EXTERIOR

- Wheels, 17" (43.2 cm) aluminum (1LF26 FWD model only.)
- Tires, P225/65R17 all-season, blackwall (Included and only available with (RSB) 17" (43.2 cm) aluminum wheels or (RVF) 17" (43.2 cm) aluminum wheels.)
- LS Exterior Appearance includes body-color bumpers with Charcoal lowers, body-color door handles, 17" aluminum wheels and Black mirrors
- Tire, compact spare with steel wheel
- Bumpers, body-color with Charcoal lowers
- Moldings, Charcoal lower rocker
- Rocker moldings, door mounted, Charcoal
- Grille, Black with chrome surround
- Headlamps, halogen projector style
- Glass, tinted
- Mirrors, outside power-adjustable, Black, manual-folding
- Wipers, front variable-speed, intermittent with washer
- Wiper, rear variable-speed, intermittent with washer
- Liftgate, rear manual with fixed glass
- Door handles, body-color

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 472.0, Data updated 1/3/2017
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Customer File:

2017 Retail Chevrolet Equinox FWD 4dr LS 1LF26

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2017 Retail 1LF26 FWD 4dr LS

INTERIOR

- Seats, Deluxe front bucket
- Interior, Premium Cloth
- Seat adjuster front driver power lumbar and 2-way power height adjuster
- Seat, rear, 2-way fore/aft adjustment with 60/40 split seatback and 3-way recline
- Console, front center with armrest and concealed storage
- Armrest, rear center with dual cup holders
- Floor mats, carpeted front
- Floor mats, carpeted rear
- Steering wheel, comfort grip vinyl with mounted cruise and audio controls
- Steering wheel controls, mounted audio controls
- Steering column, tilt and telescopic
- Instrumentation includes speedometer, single trip odometer, fuel level, engine temperature and tachometer
- Driver Information Center monitors 26 various systems including, Vehicle Information Menu (oil life, tire pressure, standard/metric units), Trip Information Menu (trip 1, trip 2, fuel range, average fuel economy, instant fuel economy, average vehicle speed) and compass display
- Compass display included in Driver Information Center (DIC)
- Windows, power with Express-Down on all 4 doors
- Door locks, power programmable with power lockout protection
- Remote Keyless Entry with 2 transmitters, panic button, content theft alarm activation verification and illuminated entry
- Cruise control, electronic with set and resume speed
- Theft-deterrent system, anti-theft alarm and engine immobilizer
- Air conditioning, manual climate control
- Defogger, rear-window electric
- Cupholders, 2 front in center console and 2 rear in center armrest with 1 bottle holder in each door

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

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Customer File:

2017 Retail Chevrolet Equinox FWD 4dr LS 1LF26

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2017 Retail 1LF26 FWD 4dr LS

- Power outlets, 4 auxiliary with covers, 12-volt includes 1 front of console, 1 in console, 1 in back of console and 1 in cargo area
- Mirror, inside rearview manual day/night
- Visors, driver and front passenger illuminated vanity mirrors
- Assist handles, front passenger and rear outboards
- Map pocket, front seatback, driver and front passenger
- Lighting, interior with theatre dimming, center-mounted dome, rear cargo area, dual front map lights, ambient lighting on center stack surround, and center console cupholders

MECHANICAL

- Engine, 2.4L DOHC 4-cylinder SIDI (Spark Ignition Direct Injection) with VVT (Variable Valve Timing) (182 hp [135.7 kW] @ 6700 rpm, 172 lb-ft [232.2 N-m] @ 4900 rpm)
- Transmission, 6-speed automatic with overdrive
- Axle, 3.23 final drive ratio (Requires 1LF26 model and (LEA) 2.4L DOHC 4-cylinder SIDI engine.)
- GVWR, 4960 lbs. (2250 kg) (Requires front-wheel drive vehicles and (LEA) 2.4L DOHC 4-cylinder SIDI engine.)
- E10 Fuel capable, for 2.4L DOHC 4-cylinder engine (May be upgraded to (FHS) E85 FlexFuel Capable with (FE9) Federal emissions.)
- Drivetrain, front-wheel drive
- Battery, maintenance free with rundown protection, 525 CCA
- Alternator, 120 amps
- Suspension, front independent MacPherson strut with stabilizer bar, optimally-tuned shocks and hydraulic-ride bushings in front control arms
- Suspension, rear independent multi-link with hydraulic rear trailing arm links and stabilizer bar
- Suspension, Refined Ride
- Steering, power-assist, electric-variable
- Brakes, 4-wheel antilock, 4-wheel disc
- Exhaust, single

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

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Customer File:

2017 Retail Chevrolet Equinox FWD 4dr LS 1LF26

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2017 Retail 1LF26 FWD 4dr LS

SAFETY

- Brakes, brake assist
- Brakes, Hill Start-Assist (HSA)
- Traction control
- StabiliTrak, electronic stability control system
- Daytime Running Lamps
- Air bags, dual-stage, frontal, driver and right front passenger with passenger sensing system, Thorax side-impact, seat mounted, driver and right front passenger, head curtain, side front and rear outboard seating positions (Always use safety belts and child restraints. Children are safer when properly secured in a rear seat in the appropriate child restraint. See the Owner's Manual for more information.)
- Air bag, Passenger Sensing System, sensor indicator inflatable restraint, front passenger/child presence detector (Always use safety belts and child restraints. Children are safer when properly secured in a rear seat in the appropriate child restraint. See the Owners Manual for more information.)
- OnStar Guidance Plan for 3 months, including Automatic Crash Response, Stolen Vehicle Assistance, Roadside Assistance, Turn-by-Turn Navigation, Advanced Diagnostics and more (trial excludes Hands-Free Calling) for 6 months, including Automatic Crash Response, Stolen Vehicle Assistance, Roadside Assistance, Turn-by-Turn Navigation, Advanced Diagnostics and more (trial excludes Hands-Free Calling) (Visit www.onstar.com for coverage map, details and system limitations. Services vary by model. OnStar acts as a link to existing emergency service providers. Not all vehicles may transmit all crash data.)
- OnStar Basic Plan for 5 years includes limited vehicle mobile app features, Monthly Diagnostics Report and Dealer Maintenance Notification (Basic Plan available for 5 years from the date of vehicle delivery and is transferable. Does not include Emergency, Security or Navigation services.)
- Rear Vision Camera
- Safety belts 3-point, driver and right-front passenger, height-adjustable includes pretensioners
- Safety belts, 3-point, rear, all seating positions
- Door locks, rear child security
- LATCH system (Lower Anchors and Top tethers for CHildren), for child safety seats
- Tire Pressure Monitor System (Does not monitor spare.)

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

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Customer File:

2017 Retail Chevrolet Equinox AWD 4dr LS 1LG26

PRICING SUMMARY

PRICING SUMMARY - 2017 Retail 1LG26 AWD 4dr LS

	<u>MSRP</u>
Base Price	\$27,260.00
Total Options:	\$100.00
Vehicle Subtotal	\$27,360.00
Advert/Adjustments	\$0.00
Destination Charge	\$895.00
GRAND TOTAL	<u>\$28,255.00</u>

MSRP

Your price 23,283

Fobs \$78.95 each
per Dave

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

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2017 Retail Chevrolet Equinox AWD 4dr LS 1LG26

SELECTED MODEL & OPTIONS

SELECTED MODEL - 2017 Retail 1LG26 AWD 4dr LS

<u>Code</u>	<u>Description</u>	<u>MSRP</u>	<u>Invoice</u>
1LG26	2017 Chevrolet Equinox AWD 4dr LS	\$27,260.00	\$25,897.00

SELECTED VEHICLE COLORS - 2017 Retail 1LG26 AWD 4dr LS

<u>Code</u>	<u>Description</u>
-	Interior: No color has been selected.
-	Exterior 1: No color has been selected.
-	Exterior 2: No color has been selected.

SELECTED OPTIONS - 2017 Retail 1LG26 AWD 4dr LS

CATEGORY

<u>Code</u>	<u>Description</u>	<u>MSRP</u>	<u>Invoice</u>
EMISSIONS			
FE9	EMISSIONS, FEDERAL REQUIREMENTS	\$0.00	\$0.00
ENGINE			
LEA	ENGINE, 2.4L DOHC 4-CYLINDER SIDI (SPARK IGNITION DIRECT INJECTION)	\$0.00	\$0.00
TRANSMISSION			
MX0	TRANSMISSION, 6-SPEED AUTOMATIC WITH OVERDRIVE	\$0.00	\$0.00
AXLE			
FXH	AXLE, 3.53 FINAL DRIVE RATIO	\$0.00	\$0.00
PREFERRED EQUIPMENT GROUP			
1LS	LS PREFERRED EQUIPMENT GROUP	\$0.00	\$0.00
PAINT			
GAN	SILVER ICE METALLIC	\$0.00	\$0.00
PAINT SCHEME			
—	STANDARD PAINT	\$0.00	\$0.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

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Customer File:

2017 Retail Chevrolet Equinox AWD 4dr LS 1LG26

SELECTED MODEL & OPTIONS

SELECTED OPTIONS - 2017 Retail 1LG26 AWD 4dr LS

<u>CATEGORY</u>			<u>MSRP</u>	<u>Invoice</u>
<u>Code</u>	<u>Description</u>			
SEAT TYPE				
AR9	SEATS, DELUXE FRONT BUCKET		\$0.00	\$0.00
SEAT TRIM				
AFH	JET BLACK, PREMIUM CLOTH SEAT TRIM		\$0.00	\$0.00
RADIO				
UFU	AUDIO SYSTEM, 7" DIAGONAL COLOR TOUCH-SCREEN DISPLAY AM/FM STEREO		\$0.00	\$0.00
ADDITIONAL EQUIPMENT				
K05	ENGINE BLOCK HEATER		\$100.00	\$91.00
OPTIONS TOTAL			\$100.00	\$91.00

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Customer File:

2017 Retail Chevrolet Equinox AWD 4dr LS 1LG26

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2017 Retail 1LG26 AWD 4dr LS

ENTERTAINMENT

- Audio system, 7" diagonal color touch-screen display AM/FM stereo with MP3 playback capability, outside temperature indicator and Radio Data System (RDS), includes Bluetooth for phone only (Includes (U2K) SiriusXM Satellite Radio.)
- Audio system feature, 80-watt 6-speaker system mid-range speakers in each door and tweeters in the A-pillars
- Audio system feature, auxiliary input jack
- Audio system feature, USB port
- SiriusXM Satellite Radio is standard on nearly all 2017 GM models. Enjoy a 3-month All Access trial subscription with over 150 channels including commercial-free music, plus sports, news and entertainment. Plus listening on the app and online is included, so you'll hear the best SiriusXM has to offer, anywhere life takes you. Welcome to the world of SiriusXM. (IMPORTANT: The SiriusXM Satellite Radio trial package is not provided on vehicles that are ordered for Fleet Daily Rental ("FDR") use. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call us at 1-866-635-2349. See our Customer Agreement for complete terms at www.siriusxm.com. All fees and programming subject to change.)
- Antenna, roof-mounted
- Bluetooth for phone personal cell phone connectivity to vehicle audio system and HMI (Human Machine Interface) (Bluetooth for phone only when equipped with (UE1) OnStar.)
- OnStar 4G LTE and built-in Wi-Fi hotspot connects to the Internet at 4G LTE speeds; includes OnStar Data Trial for 3 months or 3GB (whichever comes first) (Visit www.onstar.com for coverage map, details and system limitations. Services vary by model. OnStar acts as a link to existing emergency service providers. Not all vehicles may transmit all crash data. Available Wi-Fi requires compatible mobile device, active OnStar service and data plan. Data plans provided by AT&T.)

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Customer File:

2017 Retail Chevrolet Equinox AWD 4dr LS 1LG26

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2017 Retail 1LG26 AWD 4dr LS

EXTERIOR

- Wheels, 17" (43.2 cm) aluminum (1LG26 AWD model only.)
- Tires, P225/65R17 all-season, blackwall (Included and only available with (RSB) 17" (43.2 cm) aluminum wheels or (RVF) 17" (43.2 cm) aluminum wheels.)
- LS Exterior Appearance includes body-color bumpers with Charcoal lowers, body-color door handles, 17" aluminum wheels and Black mirrors
- Tire, compact spare with steel wheel
- Bumpers, body-color with Charcoal lowers
- Moldings, Charcoal lower rocker
- Rocker moldings, door mounted, Charcoal
- Grille, Black with chrome surround
- Headlamps, halogen projector style
- Glass, tinted
- Mirrors, outside power-adjustable, Black, manual-folding
- Wipers, front variable-speed, intermittent with washer
- Wiper, rear variable-speed, intermittent with washer
- Liftgate, rear manual with fixed glass
- Door handles, body-color

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

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Customer File:

2017 Retail Chevrolet Equinox AWD 4dr LS 1LG26

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2017 Retail 1LG26 AWD 4dr LS

INTERIOR

- Seats, Deluxe front bucket
- Interior, Premium Cloth
- Seat adjuster front driver power lumbar and 2-way power height adjuster
- Seat, rear, 2-way fore/aft adjustment with 60/40 split seatback and 3-way recline
- Console, front center with armrest and concealed storage
- Armrest, rear center with dual cup holders
- Floor mats, carpeted front
- Floor mats, carpeted rear
- Steering wheel, comfort grip vinyl with mounted cruise and audio controls
- Steering wheel controls, mounted audio controls
- Steering column, tilt and telescopic
- Instrumentation includes speedometer, single trip odometer, fuel level, engine temperature and tachometer
- Driver Information Center monitors 26 various systems including, Vehicle Information Menu (oil life, tire pressure, standard/metric units), Trip Information Menu (trip 1, trip 2, fuel range, average fuel economy, instant fuel economy, average vehicle speed) and compass display
- Compass display included in Driver Information Center (DIC)
- Windows, power with Express-Down on all 4 doors
- Door locks, power programmable with power lockout protection
- Remote Keyless Entry with 2 transmitters, panic button, content theft alarm activation verification and illuminated entry
- Cruise control, electronic with set and resume speed
- Theft-deterrent system, anti-theft alarm and engine immobilizer
- Air conditioning, manual climate control
- Defogger, rear-window electric
- Cupholders, 2 front in center console and 2 rear in center armrest with 1 bottle holder in each door

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

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Customer File:

2017 Retail Chevrolet Equinox AWD 4dr LS 1LG26

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2017 Retail 1LG26 AWD 4dr LS

- Power outlets, 4 auxiliary with covers, 12-volt includes 1 front of console, 1 in console, 1 in back of console and 1 in cargo area
- Mirror, inside rearview manual day/night
- Visors, driver and front passenger illuminated vanity mirrors
- Assist handles, front passenger and rear outboards
- Map pocket, front seatback, driver and front passenger
- Lighting, interior with theatre dimming, center-mounted dome, rear cargo area, dual front map lights, ambient lighting on center stack surround, and center console cupholders

MECHANICAL

- Engine, 2.4L DOHC 4-cylinder SIDI (Spark Ignition Direct Injection) with VVT (Variable Valve Timing) (182 hp [135.7 kW] @ 6700 rpm, 172 lb-ft [232.2 N-m] @ 4900 rpm)
- Transmission, 6-speed automatic with overdrive
- Axle, 3.53 final drive ratio (Requires 1LG26 model and (LEA) 2.4L DOHC 4-cylinder SIDI engine.)
- GVWR, 5070 lbs (2300 kg) (Requires all-wheel drive vehicles and (LEA) 2.4L DOHC 4-cylinder SIDI engine.)
- E10 Fuel capable, for 2.4L DOHC 4-cylinder engine (May be upgraded to (FHS) E85 FlexFuel Capable with (FE9) Federal emissions.)
- Chassis, all-wheel drive (1LG26 model only.)
- Battery, maintenance free with rundown protection, 525 CCA
- Alternator, 120 amps
- Suspension, front independent MacPherson strut with stabilizer bar, optimally-tuned shocks and hydraulic-ride bushings in front control arms
- Suspension, rear independent multi-link with hydraulic rear trailing arm links and stabilizer bar
- Suspension, Refined Ride
- Steering, power-assist, electric-variable
- Brakes, 4-wheel antilock, 4-wheel disc
- Exhaust, single

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

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Customer File:

2017 Retail Chevrolet Equinox AWD 4dr LS 1LG26

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2017 Retail 1LG26 AWD 4dr LS

SAFETY

- Brakes, brake assist
- Brakes, Hill Start-Assist (HSA)
- Traction control
- StabiliTrak, electronic stability control system
- Daytime Running Lamps
- Air bags, dual-stage, frontal, driver and right front passenger with passenger sensing system, Thorax side-impact, seat mounted, driver and right front passenger, head curtain, side front and rear outboard seating positions (Always use safety belts and child restraints. Children are safer when properly secured in a rear seat in the appropriate child restraint. See the Owner's Manual for more information.)
- Air bag, Passenger Sensing System, sensor indicator inflatable restraint, front passenger/child presence detector (Always use safety belts and child restraints. Children are safer when properly secured in a rear seat in the appropriate child restraint. See the Owners Manual for more information.)
- OnStar Guidance Plan for 3 months, including Automatic Crash Response, Stolen Vehicle Assistance, Roadside Assistance, Turn-by-Turn Navigation, Advanced Diagnostics and more (trial excludes Hands-Free Calling) for 6 months, including Automatic Crash Response, Stolen Vehicle Assistance, Roadside Assistance, Turn-by-Turn Navigation, Advanced Diagnostics and more (trial excludes Hands-Free Calling) (Visit www.onstar.com for coverage map, details and system limitations. Services vary by model. OnStar acts as a link to existing emergency service providers. Not all vehicles may transmit all crash data.)
- OnStar Basic Plan for 5 years includes limited vehicle mobile app features, Monthly Diagnostics Report and Dealer Maintenance Notification (Basic Plan available for 5 years from the date of vehicle delivery and is transferable. Does not include Emergency, Security or Navigation services.)
- Rear Vision Camera
- Safety belts 3-point, driver and right-front passenger, height-adjustable includes pretensioners
- Safety belts, 3-point, rear, all seating positions
- Door locks, rear child security
- LATCH system (Lower Anchors and Top tethers for CHildren), for child safety seats
- Tire Pressure Monitor System (Does not monitor spare.)

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

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Customer File:

2017 Retail Chevrolet Impala 4dr Sdn LS w/1LS 1GX69

PRICING SUMMARY

PRICING SUMMARY - 2017 Retail 1GX69 4dr Sdn LS w/1LS

	<u>MSRP</u>
Base Price	\$27,300.00
Total Options:	\$100.00
Vehicle Subtotal	\$27,400.00
Advert/Adjustments	\$0.00
Destination Charge	\$875.00
GRAND TOTAL	\$28,275.00

MSRP

Your price 22,974

*Fobs \$78.95 each
per Dave*

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Customer File:

2017 Retail Chevrolet Impala 4dr Sdn LS w/1LS 1GX69

SELECTED MODEL & OPTIONS

SELECTED MODEL - 2017 Retail 1GX69 4dr Sdn LS w/1LS

<u>Code</u>	<u>Description</u>	<u>MSRP</u>	<u>Invoice</u>
1GX69	2017 Chevrolet Impala 4dr Sdn LS w/1LS	\$27,300.00	\$26,208.00

SELECTED VEHICLE COLORS - 2017 Retail 1GX69 4dr Sdn LS w/1LS

<u>Code</u>	<u>Description</u>
-	Interior: No color has been selected.
-	Exterior 1: No color has been selected.
-	Exterior 2: No color has been selected.

SELECTED OPTIONS - 2017 Retail 1GX69 4dr Sdn LS w/1LS

CATEGORY

<u>Code</u>	<u>Description</u>	<u>MSRP</u>	<u>Invoice</u>
EMISSIONS			
FE9	EMISSIONS, FEDERAL REQUIREMENTS	\$0.00	\$0.00
ENGINE			
LCV	ENGINE, ECOTEC 2.5L DOHC 4-CYLINDER DI WITH VARIABLE VALVE TIMING (VVT) AND AUTO STOP/START	\$0.00	\$0.00
TRANSMISSION			
MHG	TRANSMISSION, 6-SPEED AUTOMATIC	INC	INC
AXLE			
F82	AXLE, 3.23 FINAL DRIVE RATIO	INC	INC
PREFERRED EQUIPMENT GROUP			
1LS	LS PREFERRED EQUIPMENT GROUP	\$0.00	\$0.00
PAINT			
GAN	SILVER ICE METALLIC	\$0.00	\$0.00
PAINT SCHEME			
—	STANDARD PAINT	\$0.00	\$0.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

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Customer File:

2017 Retail Chevrolet Impala 4dr Sdn LS w/1LS 1GX69

SELECTED MODEL & OPTIONS

SELECTED OPTIONS - 2017 Retail 1GX69 4dr Sdn LS w/1LS

CATEGORY

<u>Code</u>	<u>Description</u>	<u>MSRP</u>	<u>Invoice</u>
SEAT TYPE			
A51	SEATS, FRONT BUCKET	\$0.00	\$0.00
SEAT TRIM			
H0Z	JET BLACK/DARK TITANIUM, PREMIUM CLOTH SEAT TRIM	\$0.00	\$0.00
RADIO			
IO3	AUDIO SYSTEM, AM/FM STEREO AND AUXILIARY INPUT JACK	\$0.00	\$0.00
ADDITIONAL EQUIPMENT			
K05	ENGINE BLOCK HEATER	\$100.00	\$91.00
OPTIONS TOTAL		\$100.00	\$91.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

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Customer File:

2017 Retail Chevrolet Impala 4dr Sdn LS w/1LS 1GX69

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2017 Retail 1GX69 4dr Sdn LS w/1LS

ENTERTAINMENT

- Audio system, AM/FM stereo and auxiliary input jack
- Audio system feature, 6-speaker system 100-watt
- Audio system feature, 4.2" diagonal color infotainment display
- Audio system feature, USB port, 1, located in center console
- SiriusXM Satellite Radio enjoy a 3-month trial (IMPORTANT: The SiriusXM Satellite Radio trial package is not provided on vehicles that are ordered for Fleet Daily Rental ("FDR") use. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call us at 1-866-635-2349. See our Customer Agreement for complete terms at www.siriusxm.com. All fees and programming subject to change.)
- Bluetooth for phone, personal cell phone connectivity to vehicle audio system
- Steering wheel controls, mounted audio and cruise controls

EXTERIOR

- Wheels, 18" (45.7 cm) steel with fascia-spoke wheel covers
- Tires, P235/50R18 all-season, blackwall
- Wheel, compact spare, 17" (43.2 cm) steel
- Tire, compact spare, T125/70R17
- Headlamps, halogen
- Headlamp control, automatic on and off
- Glass, acoustic, laminated front-side and windshield
- Mirrors, outside power-adjustable body-color, manual-folding with Black mirror caps
- Wipers, front intermittent
- Door handles, body-color

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

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Customer File:

2017 Retail Chevrolet Impala 4dr Sdn LS w/1LS 1GX69

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2017 Retail 1GX69 4dr Sdn LS w/1LS

INTERIOR

- Seats, front bucket
- Seat trim, premium cloth
- Seat adjuster, driver 8-way power
- Seat adjuster, front passenger, 4-way manual
- Seat adjuster, driver power lumbar
- Head restraints, 2-way adjustable (up/down), front
- Seat, rear 60/40 split-folding
- Head restraints, rear, 2-way adjustable
- Console, floor with storage compartment, without cover
- Armrest, rear center
- Floor mats, carpeted front
- Floor mats, carpeted rear
- Steering column, manual tilt and telescopic
- Instrumentation, analog with speedometer, tachometer, engine temperature and fuel gauge with color Driver Information Center
- Driver Information Center, color display includes trip/fuel information, vehicle information and vehicle messages
- Window, power with driver Express-Up and Down
- Windows, power with Express-Down on all
- Brake, park, electronic push button powered located on instrument panel left of steering wheel
- Remote Keyless Entry includes panic alarm button
- Cruise control, electronic with set and resume speed
- Trunk release, power located inside on instrument panel left of steering wheel
- Theft-deterrent system
- Air conditioning, single-zone electronic

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

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Customer File:

2017 Retail Chevrolet Impala 4dr Sdn LS w/1LS 1GX69

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2017 Retail 1GX69 4dr Sdn LS w/1LS

- Defogger, rear-window
- Power outlet, 1, auxiliary, 12-volt located inside console
- Power outlet, auxiliary, 12-volt located on rear of console
- Map pockets, driver and front passenger seatbacks
- Mirror, inside rearview manual day/night
- Visors, driver and front passenger illuminated vanity mirrors
- Assist handles, driver, front passenger and rear outboard
- Lighting, interior with theater dimming, delayed entry/exit, glovebox and trunk

MECHANICAL

- Engine, ECOTEC 2.5L DOHC 4-cylinder DI with Variable Valve Timing (VVT) and auto stop/start (197 hp [147 kW] @ 6300 rpm, 191 lb-ft of torque [258 N-m] @ 4400 rpm)
- Transmission, 6-speed automatic (Included and only available with (LCV) 2.5L engine.)
- Axle, 3.23 final drive ratio (Included and only available with (LCV) 2.5L engine.)
- Engine control, stop-start system (Included and only available with (LCV) 2.5L engine.)
- Hill Start Assist
- Front wheel drive
- Battery, 800 cold-cranking amps (Included and only available with (LCV) 2.5L engine.)
- Alternator, 150 amps
- Chassis equipment, front strut assembly
- Suspension, rear 4-link
- Steering, power, variable assist, electric
- Brakes, 4-wheel antilock, 4-wheel disc
- Brake lining, high-performance, noise and dust performance with FNC rotors
- Exhaust, single-outlet stainless-steel with hidden, turned-down tip (Included and only available with (LCV) 2.5L engine.)

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Customer File:

2017 Retail Chevrolet Impala 4dr Sdn LS w/1LS 1GX69

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2017 Retail 1GX69 4dr Sdn LS w/1LS

SAFETY

- OnStar with 4G LTE and built-in Wi-Fi hotspot to connect to the internet at 4G LTE speeds includes 3GB or 3 months OnStar Data Trial (whichever comes first) (Visit www.onstar.com for coverage map, details and system limitations. Services vary by model. OnStar acts as a link to existing emergency service providers. Not all vehicles may transmit all crash data. Available Wi-Fi requires compatible mobile device, active OnStar service and data plan. Data plans provided by AT&T.)
- Brake Assist, panic
- Brake control, cornering
- StabiliTrak, stability control system
- Traction control
- Daytime Running Lamps, integrated into headlamps
- Air bags, 10 total, frontal and knee for driver and front passenger, side-impact seat-mounted and roof rail for front and rear outboard seating positions includes Passenger Sensing System (Always use safety belts and child restraints. Children are safer when properly secured in a rear seat in the appropriate child restraint. See the Owner's Manual for more information.)
- OnStar Guidance plan for 3 months, including Automatic Crash Response, Stolen Vehicle Assistance, Roadside Assistance, Turn-by-Turn Navigation, Advanced Diagnostics and more (trial excludes Hands-Free Calling) for 6 months, including Automatic Crash Response, Stolen Vehicle Assistance, Roadside Assistance, Turn-by-Turn Navigation, Advanced Diagnostics and more (trial excludes Hands-Free Calling) (Visit www.onstar.com for coverage map, details and system limitations. Services vary by model. OnStar acts as a link to existing emergency service providers. Not all vehicles may transmit all crash data.)
- OnStar Basic Plan for 5 years includes limited vehicle mobile app features, Monthly Diagnostics Report and Dealer Maintenance Notification (Basic Plan available for 5 years from the date of vehicle delivery, and is transferable. Does not include Emergency, Security or Navigation services.)
- Safety belts, 3-point, all positions
- Safety belt pretensioners, driver and front passenger
- Door and window locks, rear child security, power
- LATCH system (Lower Anchors and Top tethers for CHildren) for child safety seats
- Tool kit, road emergency

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Customer File:

Trades Valves

2009 Chevrolet Impala

Vin# 2G1WT57K491321698

126,641 miles

\$ 4000

2010 Chevrolet Impala

Vin# 2G1WA5EK8A1109559

134,000 miles

\$ 3500

2009 Chevrolet Cobalt

98,000 miles

\$ 2500