



# Board of County Commissioners Agenda Request

24

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Agenda Item #

**Requested Meeting Date:** January 26, 2016

**Title of Item:** New Motor Pool Vehicles

<input type="checkbox"/> REGULAR AGENDA <input checked="" type="checkbox"/> CONSENT AGENDA <input type="checkbox"/> INFORMATION ONLY	<b>Action Requested:</b> <input checked="" type="checkbox"/> Approve/Deny Motion <input type="checkbox"/> Adopt Resolution (attach draft)	<input type="checkbox"/> Direction Requested <input type="checkbox"/> Discussion Item <input type="checkbox"/> Hold Public Hearing* <small>*provide copy of hearing notice that was published</small>
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<b>Submitted by:</b> Nathan Burkett	<b>Department:</b> Administration
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<b>Presenter (Name and Title):</b>	<b>Estimated Time Needed:</b>
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**Summary of Issue:**  
 Aitkin Motor Company and Brandl Chevrolet were asked to submit quotes for new motor pool vehicles. Aitkin Motor Company's response is attached. As of the agenda deadline Brandl Chevrolet's quote had not been received.

We are asking for County Board approval to purchase two 2016 Ford Escapes at a cost of \$20,378 for one, and \$20,453 for the second one, plus taxes and fees. This cost is a government rate and does include four remote keys for each vehicle. These Escapes are at the dealership now and ready for delivery. We are also asking for County Board approval to trade in our 2006 Ford Focus and 2006 Saturn Ion to Aitkin Motor Company for \$750 each.

The second vehicle is \$75 more because it has all weather floor mats.

These vehicle purchases are budgeted.

Pricing for 2017 Ford Escapes is not yet known, but expected to be approximately \$500 higher.

**Alternatives, Options, Effects on Others/Comments:**

**Recommended Action/Motion:**  
 Approve purchase of two 2016 Ford Escapes, at a cost of \$20,378 for one, and \$20,453 for the second one, plus taxes and fees, and also approve trading in of 2006 Ford Focus and 2006 Saturn Ion for \$750 each.

**Financial Impact:**

*Is there a cost associated with this request?*       Yes       No

*What is the total cost, with tax and shipping? \$*

*Is this budgeted?*       Yes       No      *Please Explain:*

Legally binding agreements must have County Attorney approval prior to submission.

**SUV or VAN**

- *New vehicle must have four doors, automatic transmission, power steering, air conditioning, and warranty*
- *4 Sets of Keys with Fobs*

Vehicle Identification Number	Year	Make	Model	Current Miles	Engine	Warranty	Features – Check all applicable options					4WD	AWD	Quote
							Power Locks	Power Windows	Remote Entry	Rear Defrost	Cruise Control			
<a href="#">1FMCU0F79GUB99103</a>	2016	Ford	Escape s	120	2.5l 4cyl	3yr 36000 5yr 60000	x	x	x	x	x			\$20,378
<a href="#">1FMCU0F70GUB99006</a>	2016	Ford	Escape s	10	4cyl	36 36000 5yr 60000	x	x	x	x	x			\$20,453

Vendor AITKIN MOTOR CO

Printed Name of Person Submitting Quote JEFF KJELSTROM

Signature of Person Submitting Quote \_\_\_\_\_

Date 1/18/16

LOU-007456 MN

9-NORMAL, NB, 107456, FM041 4474

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VEHICLE DESCRIPTION

# ESCAPE

2016 ESCAPE S FWD  
105.9" WHEELBASE  
2.5L DURATEC I-4 ENGINE  
6-SPEED SELECTSHIFT AUTO TR

EXTERIOR MAGNETIC  
INTERIOR CHARCOAL BLACK CLOTH SEATS

GU B99103

**STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE**

**EXTERIOR**

- 17" STEEL WHEELS
- DUAL POWER MIRRORS
- HALOGEN HEADLAMPS
- HEADLAMP COURTESY DELAY
- INTEGRATED BLIND SPOT MIRR

**INTERIOR**

- BUCKET SEATS-MANUAL 6-WAY DRIVER, 4-WAY FRONT PASS
- 60/40 SPLIT FOLD REAR SEAT
- COAT HOOKS, 2
- DUAL VANITY MIRRORS
- FLOORMATS-1ST AND 2ND ROW
- ICE BLUE LIGHTING
- ILLUMINATED ENTRY SYSTEM
- TILT STEERING WHL/ CRUISE & AUDIO CONTROLS

**FUNCTIONAL**

- 6-SPEED SELECTSHIFT TRANS
- AIR CONDITIONING
- AM/FM SINGLE CD W/MP3
- BATTERY SAVER FEATURE
- MYKEY
- POWER LOCKS AND WINDOWS
- POWER STEERING W/EPAS
- POWERPOINTS (4)
- REAR VIEW CAMERA
- REMOTE KEYLESS ENTRY
- SYNC

**SAFETY/SECURITY**

- ADVANCETRAC WITH RSC
- AIRBAG - DRIVER KNEE
- AIRBAGS - DUAL STAGE FRONT
- AIRBAGS - FRONT SEAT MOUNTED SIDE IMPACT
- AIRBAGS - SAFETY CANOPY
- LATCH CHILD SAFETY SYSTEM
- PERSONAL SAFETY SYSTEM
- SECURILOCK PASS ANTI THEFT
- SOS POST CRASH ALERT SYS
- TIRE PRESSURE MONITOR SYS

**WARRANTY**

- 3YR/36,000 BUMPER / BUMPER
- 5YR/60,000 POWERTRAIN
- 5YR/60,000 ROADSIDE ASSIST

**INCLUDED ON THIS VEHICLE**

(MSRP)

**EQUIPMENT GROUP 100A**

NO CHARGE

**OPTIONAL EQUIPMENT/OTHER**

NO CHARGE

**PRICE INFORMATION**

BASE PRICE \$23,500.00  
TOTAL OPTIONS/OTHER 895.00

TOTAL VEHICLE & OPTIONS/OTHER 23,990.00  
DESTINATION & DELIVERY 895.00

TOTAL BEFORE DISCOUNTS 24,485.00

SYNC AND SOUND DISCOUNT - 490.00

TOTAL SAVINGS - 490.00

**EPA DOT Fuel Economy and Environment**

Gasoline Vehicle

**Fuel Economy**  
**25** MPG  
combined city/hwy  
**22** city  
**31** highway  
**4.0** gallons per 100 miles

Small SUVs range from 18 to 33 MPG. The best vehicle rates 119 MPG.

**You save \$0**  
in fuel costs over 5 years compared to the average new vehicle.

**Annual fuel cost \$1,800**



Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 25 MPG and costs \$9,000 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$3.00 per gallon. MPG is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

**fuelconomy.gov**

Calculate personalized estimates and compare vehicles



**GOVERNMENT 5-STAR SAFETY RATINGS**

**Overall Vehicle Score** ★★★★★  
Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

**Frontal Crash** Driver ★★★★★  
Passenger ★★★★★

Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.

**Side Crash** Front seat ★★★★★  
Rear seat ★★★★★

Based on the risk of injury in a side impact.

**Rollover** ★★★★★

Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). www.safercar.gov or 1-888-327-4236



J.D. Power named the 2015 Ford Escape "Highest Ranked Compact SUV in Initial Quality in a Tie."  
"The 2015 Ford Escape received the lowest number of problems per 100 vehicles among compact SUVs in the proprietary J.D. Power 2015 Initial Quality Study." Study based on responses from 84,367 new-vehicle owners, monitoring 264 models and features options after 90 days of ownership. Proprietary analysis and based on experiences and perceptions of owners surveyed in February-May 2015. Your experiences may vary. Visit [jdpower.com](http://jdpower.com).



Scan this code to experience this vehicle or text 1FGUB99103 to 48028

or visit ford.com/windowsticker

Standard messaging & data plan rates may apply.



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**Ford FORD PROTECT** Insist on Ford Protect! The only extended service plan fully backed by Ford and honored at every Ford dealership in the U.S., Canada and Mexico. See your Ford dealer for additional details, or visit [www.FordOwner.com](http://www.FordOwner.com) for more information.

**Ford FORD CREDIT** Choose the vehicle you want. Whether you decide to lease or finance, you'll find the choices that are right for you. See your Ford Dealer for details or visit [www.FordCredit.com](http://www.FordCredit.com).

	RAMP ONE		<b>TOTAL MSRP \$23,995.00</b>
	RA2K		
	RAMP TWO	FINAL ASSEMBLY PLANT	This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.
		LOUISVILLE	
	METHOD OF TRANSP.	ITEM #:	
	RAIL	58-Z600 O/T 2	
			FM041 N RB 2X 635 007486 12 04 15

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VEHICLE DESCRIPTION

**ESCAPE**

2016 ESCAPE S FWD  
105.9" WHEELBASE  
2.5L DURATEC I-4 ENGINE  
6-SPEED SELECTSHIFT AUTO TR

EXTERIOR  
SHADOW BLACK  
INTERIOR  
CHARCOAL BLACK CLOTH SEATS

GU **B99006**

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

**EXTERIOR**

- 17" STEEL WHEELS
- DUAL POWER MIRRORS
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- HEADLAMP COURTESY DELAY
- INTEGRATED BLIND SPOT MIRR

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**WARRANTY**

- 3YR/36,000 BUMPER / BUMPER
- 5YR/60,000 POWERTRAIN
- 5YR/60,000 ROADSIDE ASSIST

INCLUDED ON THIS VEHICLE

(MSRP)

EQUIPMENT GROUP 100A

OPTIONAL EQUIPMENT/OTHER

- ENGINE BLOCK HEATER
- ALL WEATHER FLOOR MATS

NO CHARGE  
75.00

PRICE INFORMATION

BASE PRICE \$23,590.00  
TOTAL OPTIONS/OTHER 76.00

TOTAL VEHICLE & OPTIONS/OTHER 23,666.00  
DESTINATION & DELIVERY 895.00

TOTAL BEFORE DISCOUNTS 24,560.00  
SYNC AND SOUND DISCOUNT - 490.00

TOTAL SAVINGS - 490.00

(MSRP)

	RAMP ONE		<b>TOTAL MSRP \$24,070.00</b>
	RA2K		
	RAMP TWO	FINAL ASSEMBLY PLANT	This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.
		LOUISVILLE	
	METHOD OF TRANSP.	ITEM #1	
	RAIL	58-Z700 O/T 2	
			FM071 N RB 2X 635 006125 12 07 15

EPA DOT Fuel Economy and Environment

Gasoline Vehicle

**Fuel Economy**

**25** MPG  
combined city/hwy

22 31  
city highway

4.0 gallons per 100 miles

Small SUVs range from 18 to 33 MPG. The best vehicle rates 119 MPG.

**You save \$0**  
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Annual fuel cost **\$1,800**



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**Overall Vehicle Score** ★ ★ ★ ★

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Passenger ★ ★ ★ ★

Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.

**Side Crash** Front seat ★ ★ ★ ★ ★  
Rear seat ★ ★ ★ ★ ★

Based on the risk of injury in a side impact.

**Rollover** ★ ★ ★ ★

Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★ ★ ★ ★ ★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA), www.safercar.gov or 1-888-327-4236



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or Visit ford.com/windowsticker

Standard messaging & data plan rates may apply.

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**Ford FORD CREDIT**  
Choose the vehicle you want. Whether you decide to lease or finance, you'll find the choices that are right for you. See your Ford Dealer for details or visit www.FordCredit.com.

01/15/2016

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