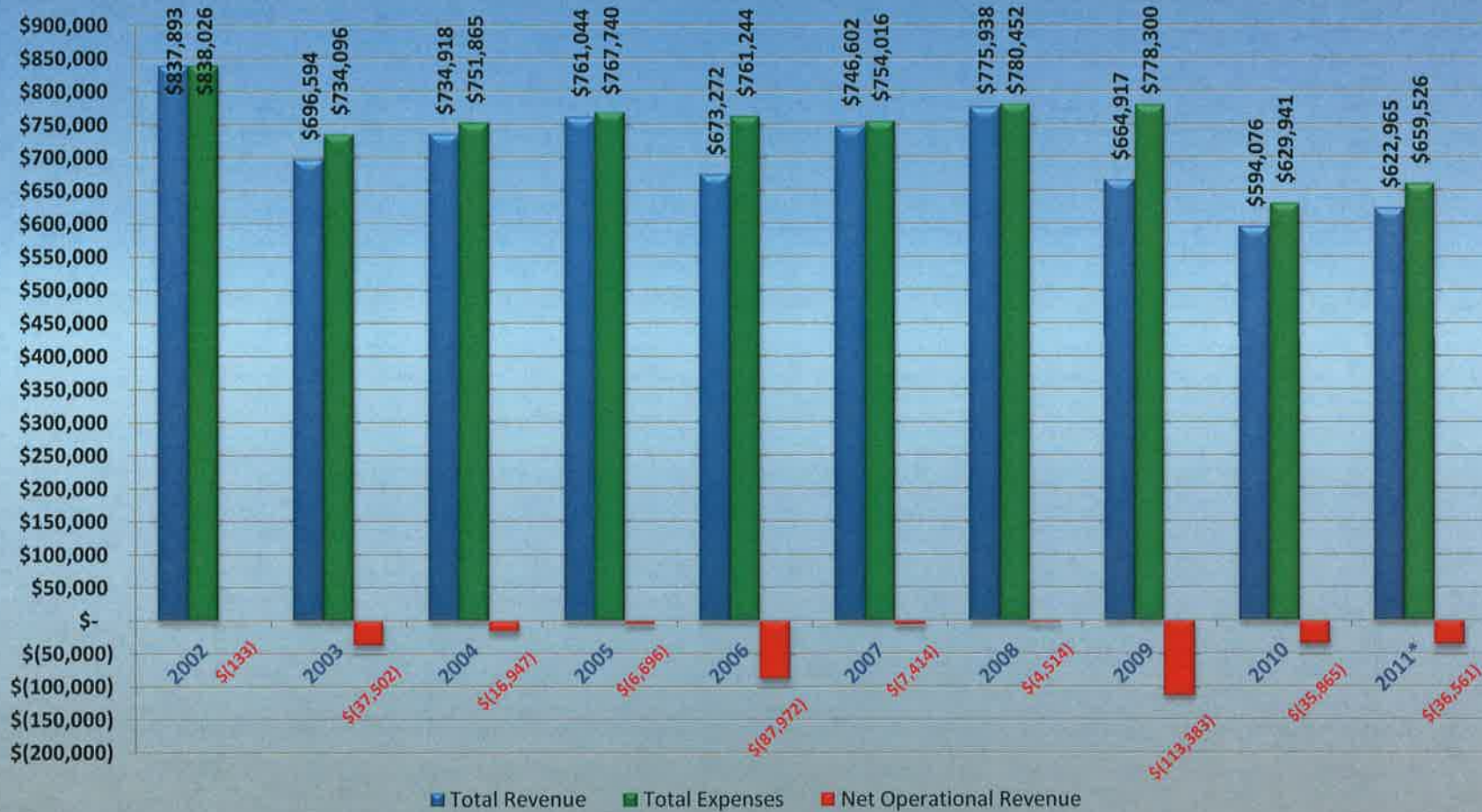


LLCC 2002-2011



LLCC operations... the bottom line - plus

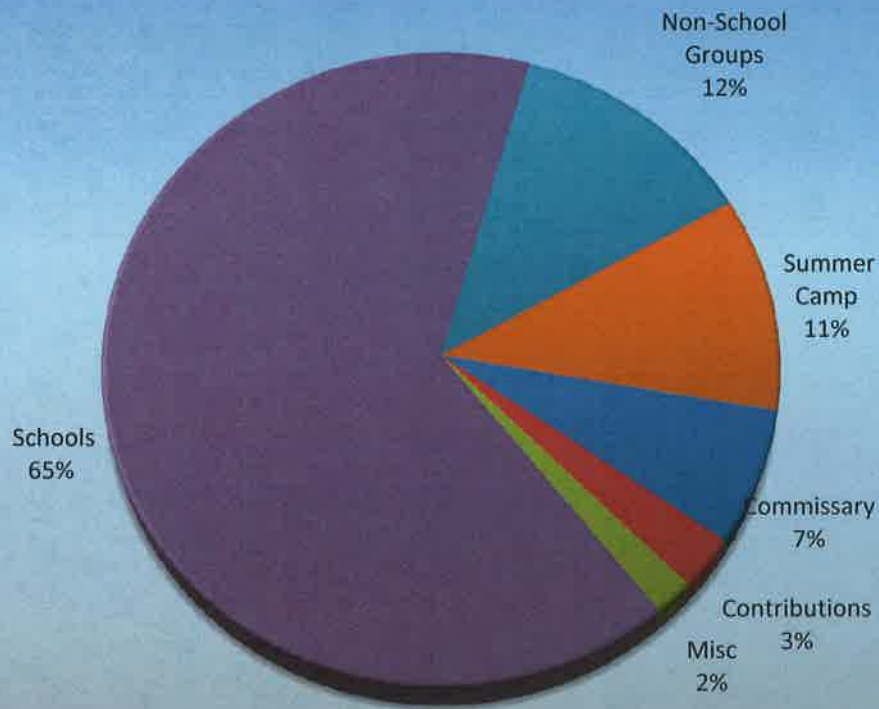
LLCC 2002-2011



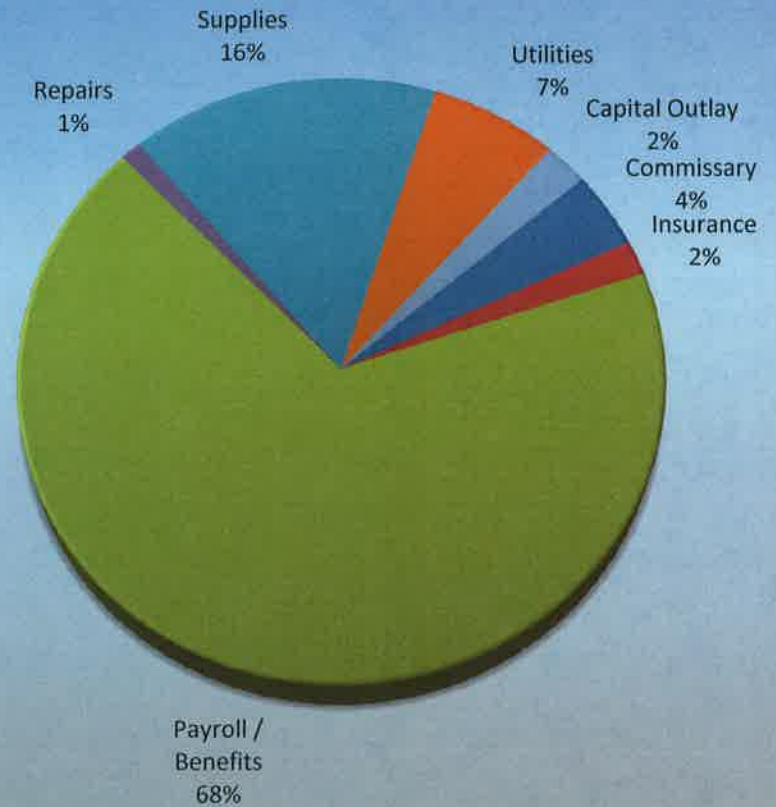
Average = **-\$34,699/year**

LLCC 2002-2011

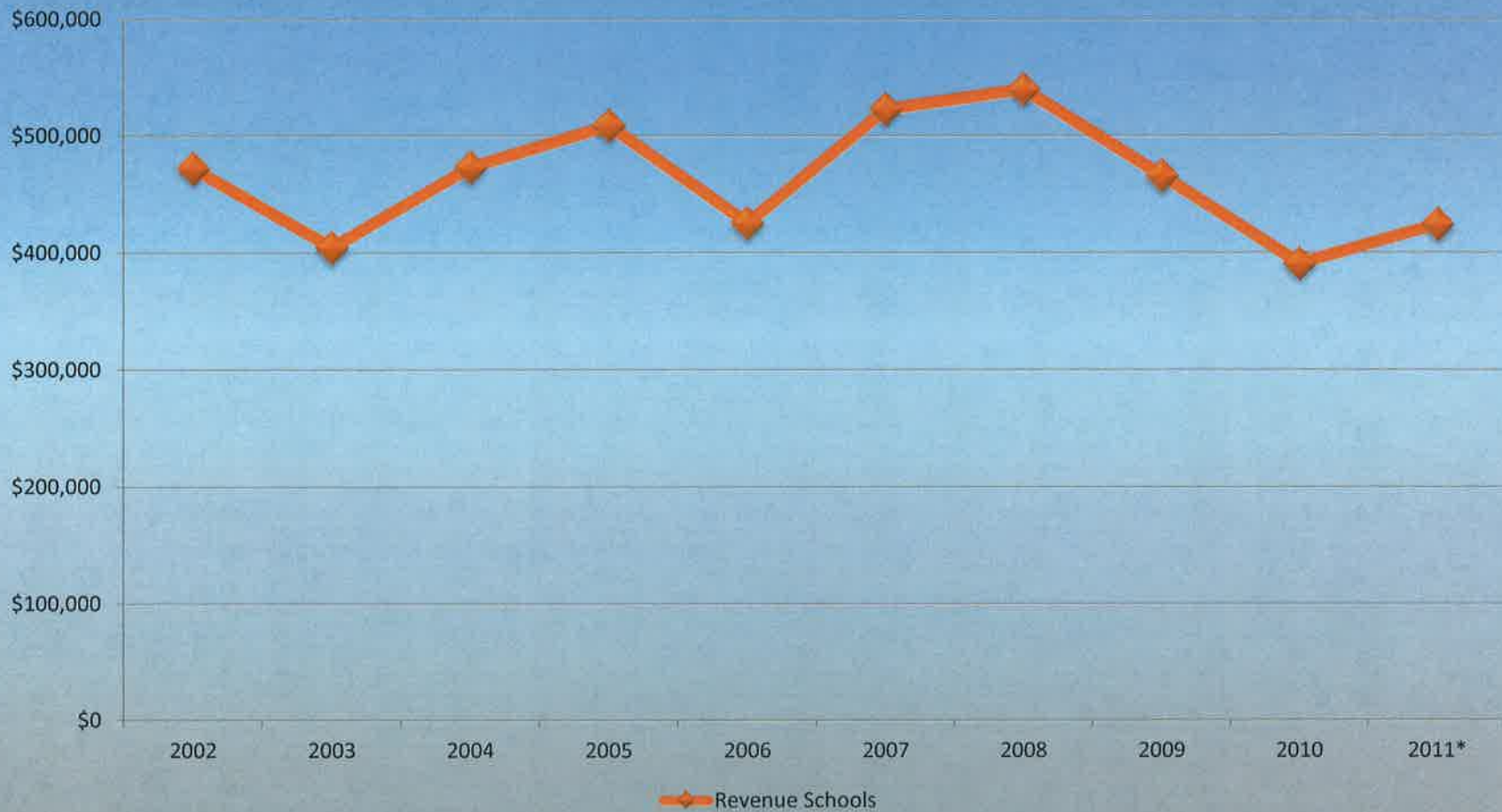
Operational Revenue



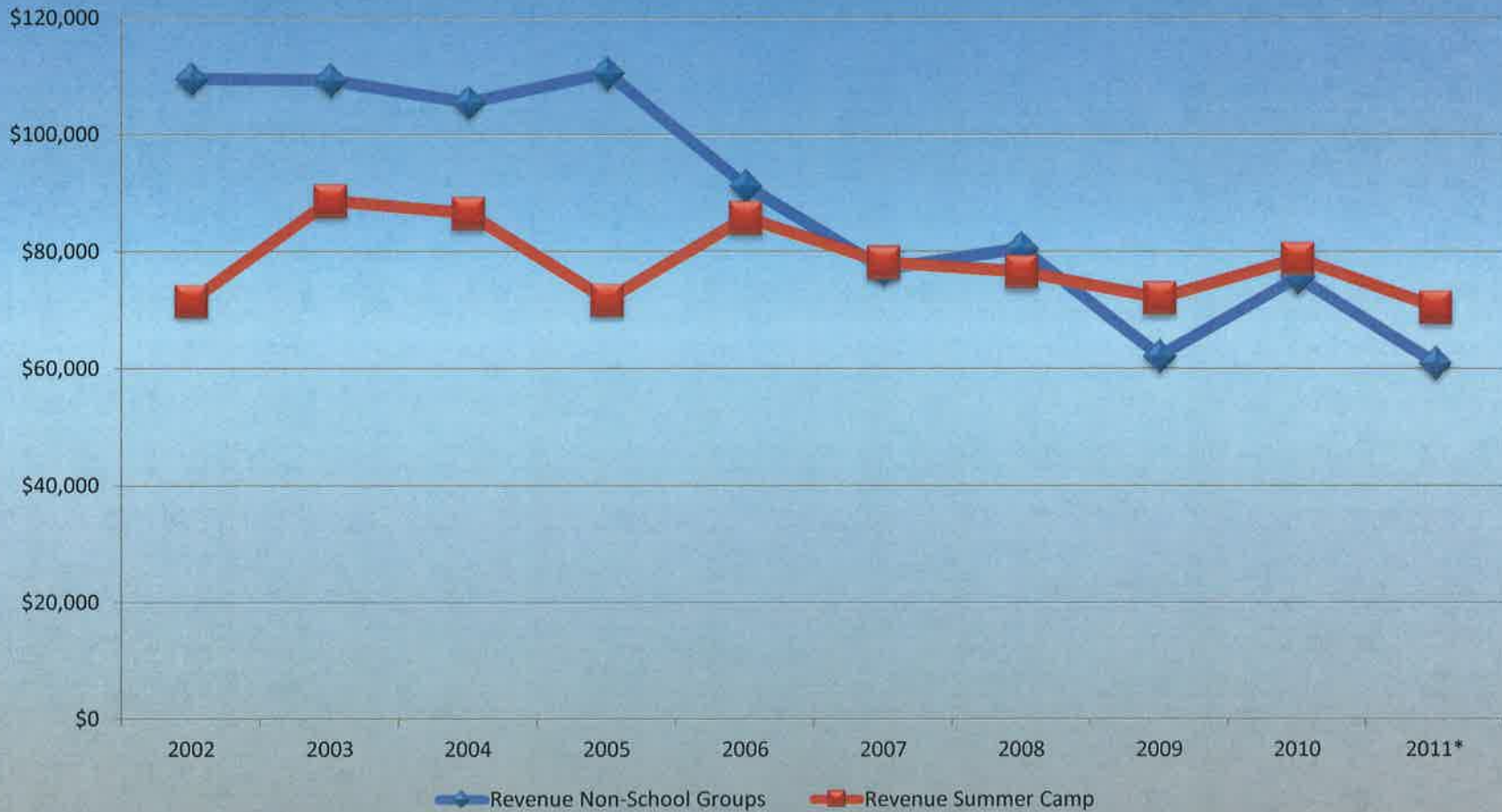
Operational Expenses



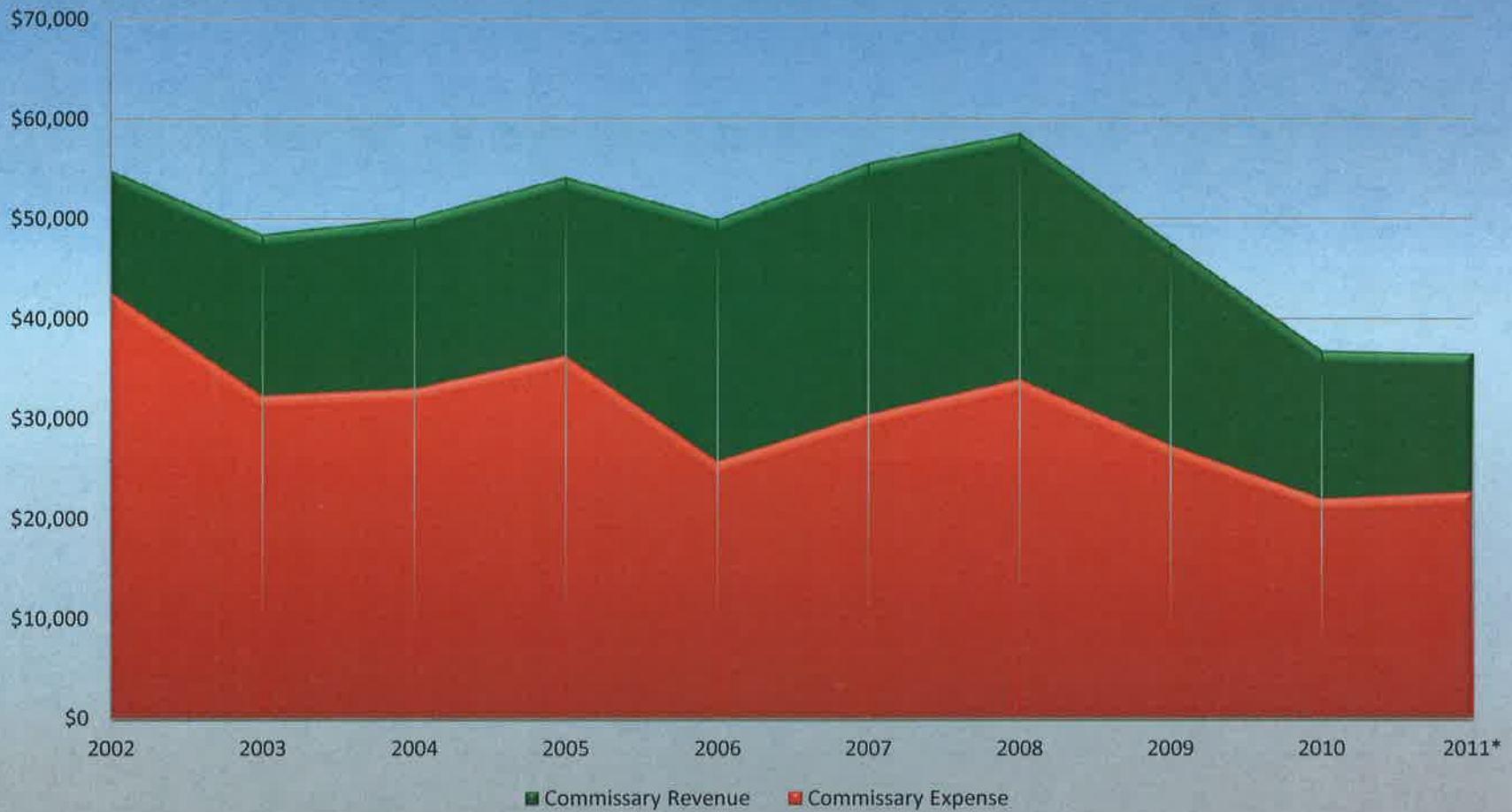
LLCC 2002-2011



LLCC 2002-2011



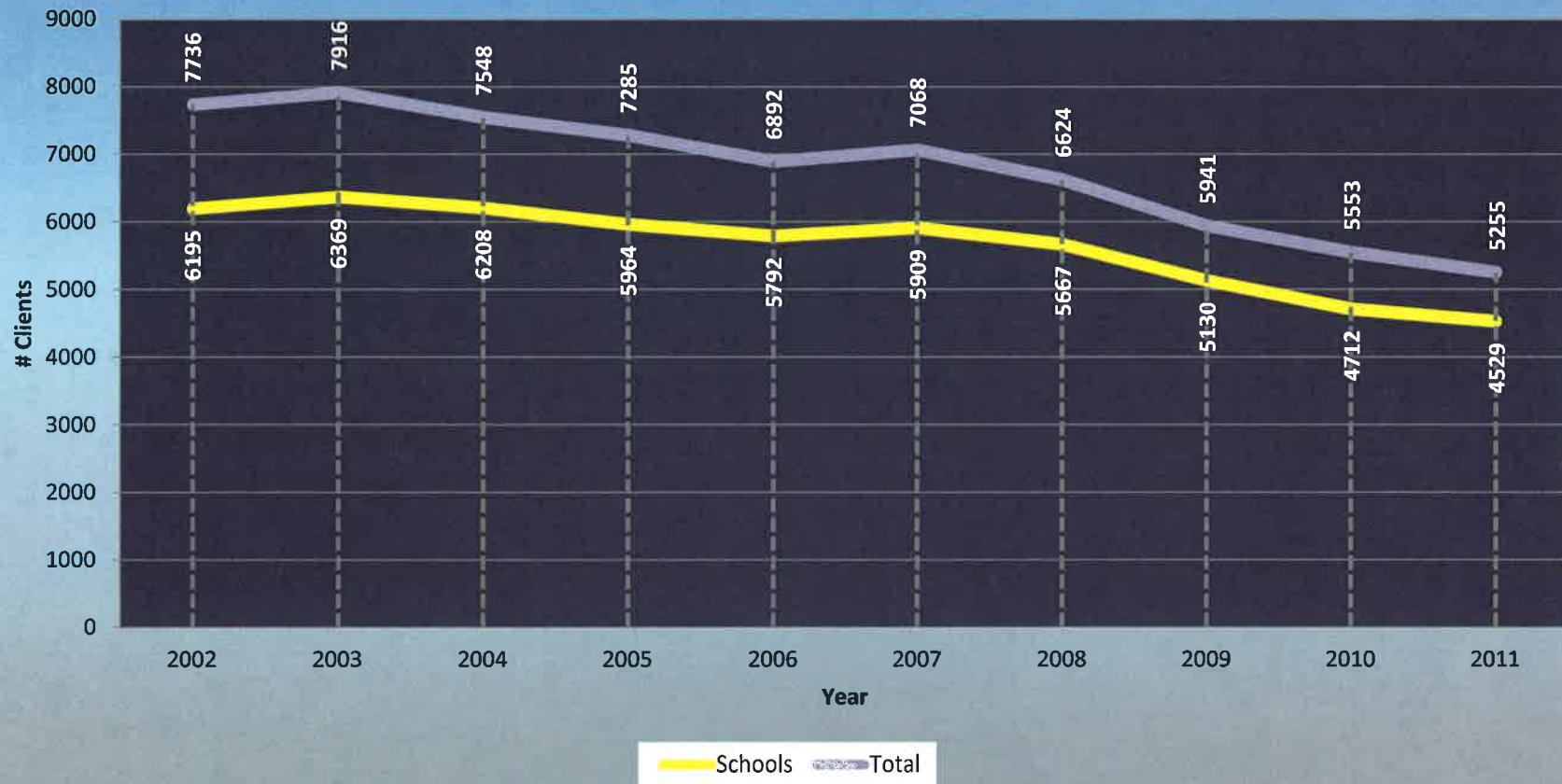
LLCC 2002-2011



Average = +\$18,565/year

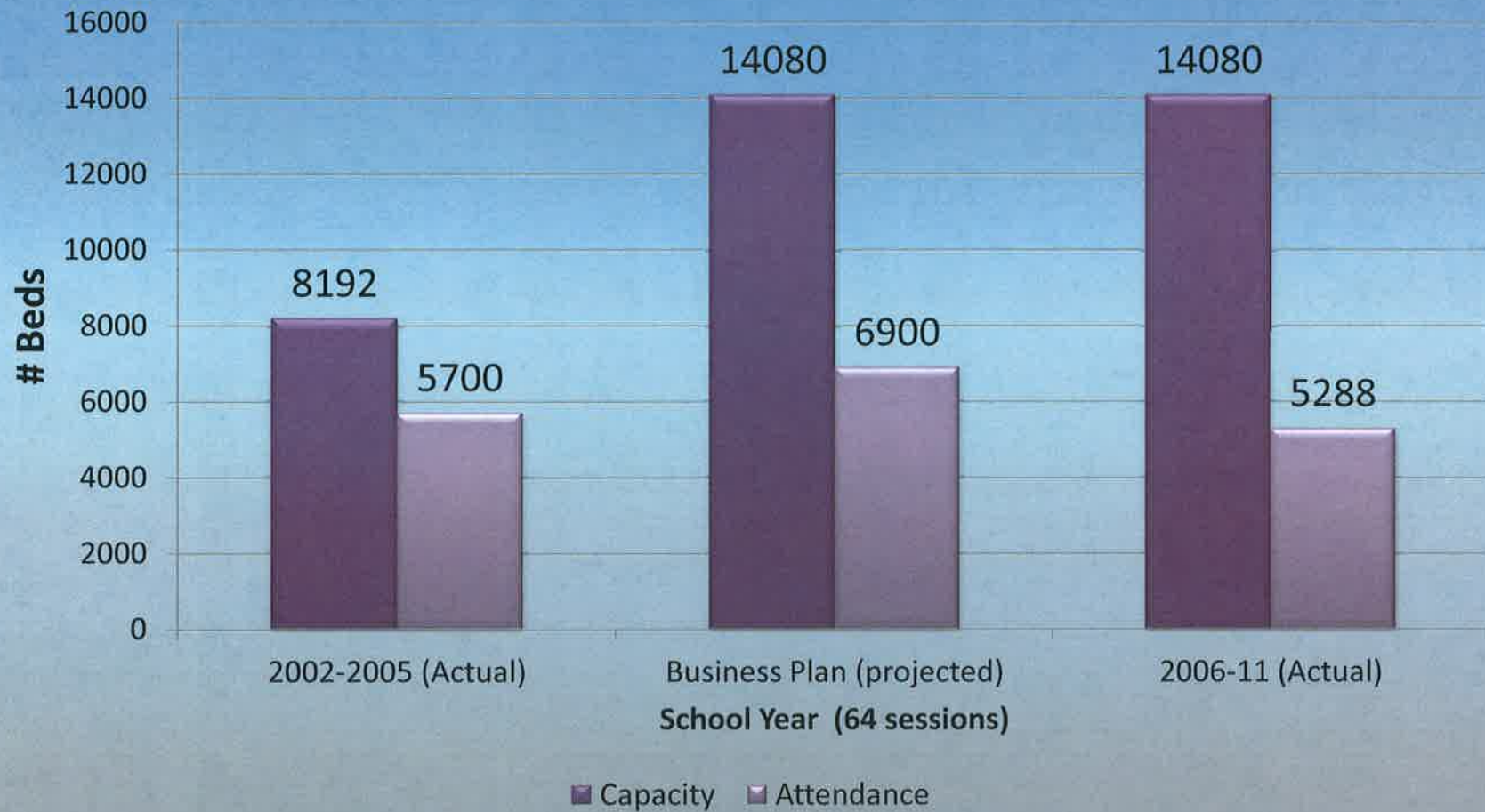
LLCC 2002-2011

LLCC Clients



67,818 total / 56,475 School groups

LLCC 2002-2011



LLCC 2002-2011

For every **Dollar** LLCC spent...

...the "County Revenue Fund"
contributed about **5-cents**



LLCC 2002-2011

Aitkin County Vendors used by LLCC - 2002-2011

Mille Lacs Energy Cooperative	\$ 262,155.60	Hometown Building Supply	\$ 4,837.99
Shirts Plus	\$ 182,275.34	Tidholm Productions	\$ 4,577.55
McGregor Dairy	\$ 74,068.00	Thrifty White	\$ 3,621.88
Aitkin Independent Age	\$ 48,211.41	Aitkin Implement	\$ 2,917.52
Aitkin Co. DAC	\$ 36,162.13	Sather's Gateway Lumber	\$ 2,892.74
Hyytinen's Hardware Hank	\$ 23,058.98	Aitkin Feed & Farm	\$ 2,537.50
Office Shop	\$ 17,188.50	Tire Barn	\$ 2,344.07
Palisade Cooperative Oil	\$ 17,155.51	Riley's	\$ 1,609.41
J & H Transfer	\$ 16,370.79	Garrison Disposal	\$ 1,467.00
Nelson Snowplowing	\$ 13,885.00	K & J C-Stores, Inc.	\$ 1,340.58
Kangas Enterprises	\$ 12,190.00	Aitkin True Value	\$ 1,112.35
Gravelle Plumbing & Heating	\$ 12,172.43	Aitkin Co. Fair Board	\$ 800.00
Goble's Sewer Service	\$ 10,779.81	Dotzler Power Equip.	\$ 550.94
Paulbeck's County Market (Super Valu)	\$ 10,411.36	Great River Gardens	\$ 346.96
Dutch's Electric	\$ 6,149.01	Rasley Oil	\$ 95.12
Duffney & Son Refrigeration	\$ 6,096.08		
		Total	\$ 779,381.56

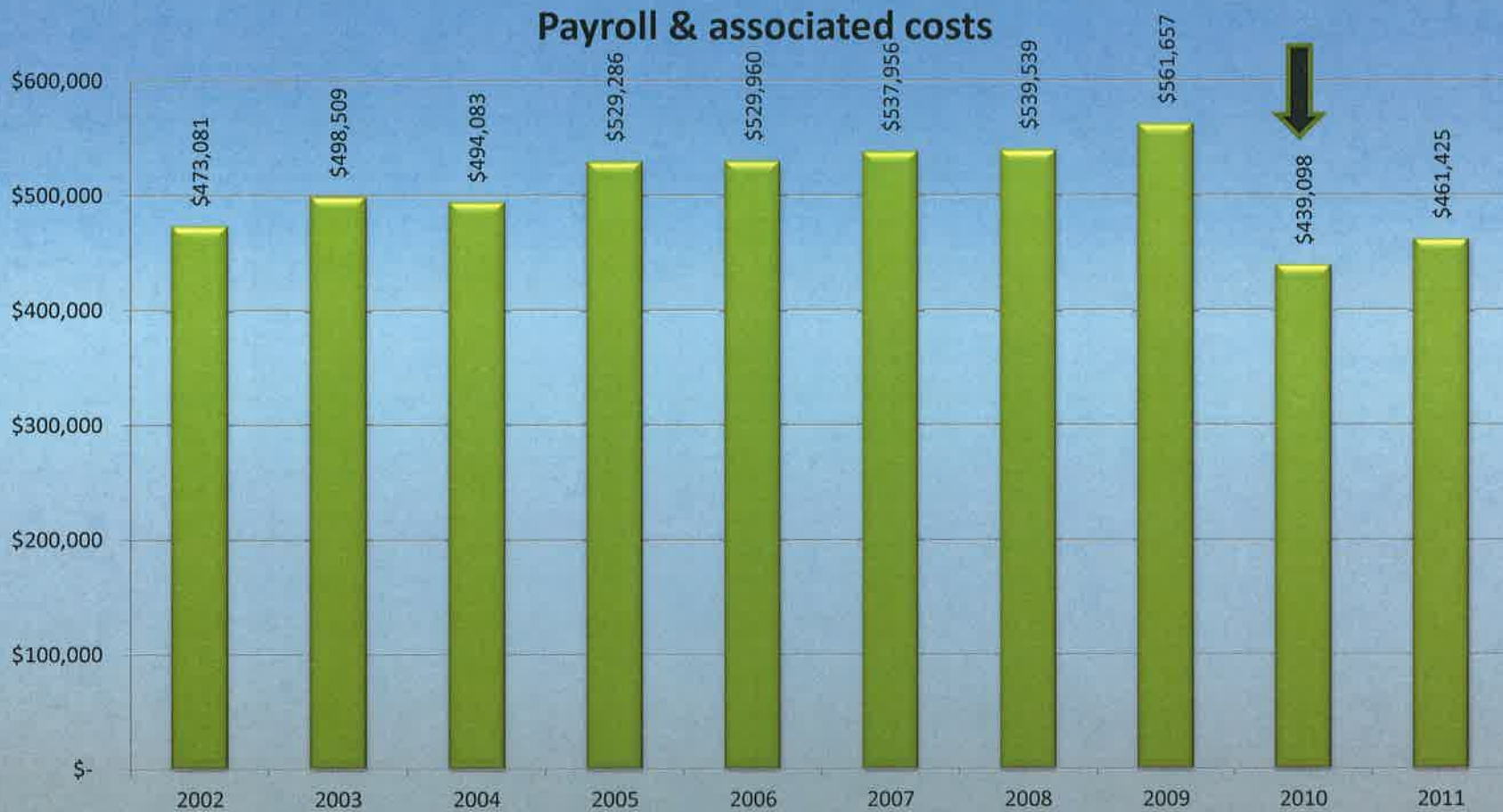
LLCC 2002-2011

For every “County” **nickel**
spent at LLCC...

...LLCC spent a **dime** at an
Aitkin County business



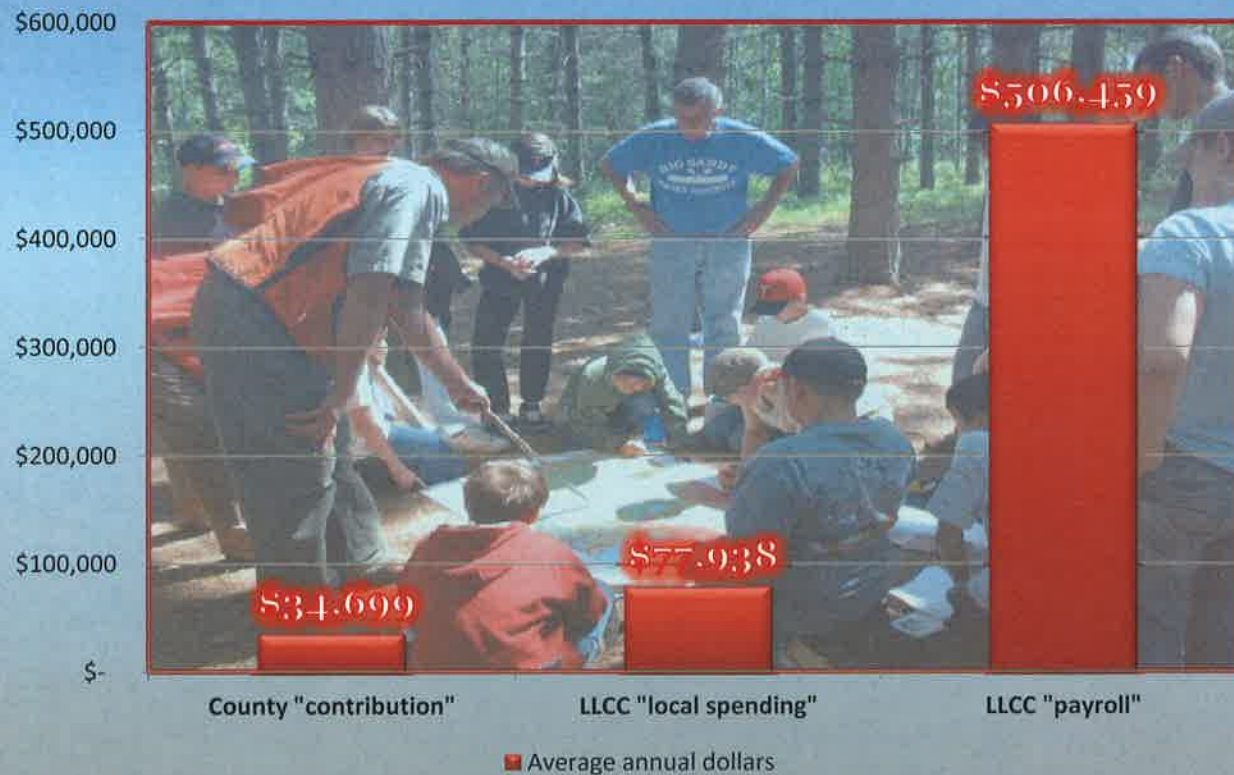
LLCC 2002-2011



\$ 5,064,594

LLCC 2002-2011

Average Annual LLCC related spending



LLCC 2002-2011

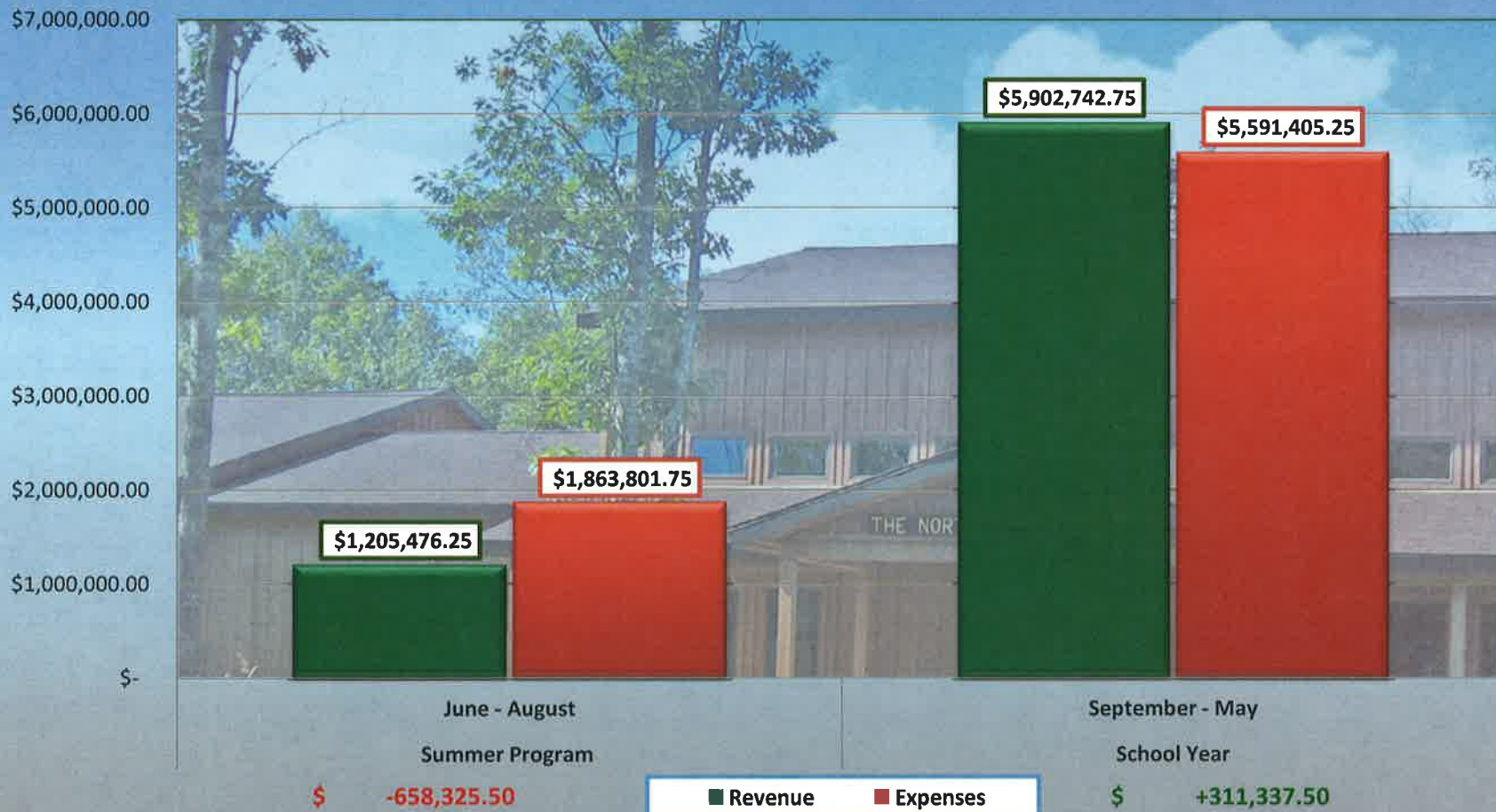
\$1 County Subsidy



**\$17 local spending
& payroll**



LLCC 2002-2011



Average = **-\$34,699/year**

LLCC 2002-2011

- 1. LLCC did not make a “profit” under the current operating model**
- 2. LLCC clients went from a high of 7916 (2003) to a low of 5255 (2011) – a 31% decline**
- 3. Aitkin County funds subsidized about 5% of LLCC operating expenses (about \$35,000/year)**
- 4. LLCC spent an average of about \$78,000 /year at Aitkin County businesses**
- 5. LLCC payroll averaged \$506,000/year**
- 6. School year period made a profit of \$311K; Summer camp period lost \$658K**

LLCC 2002-2011

Future steps...

Expand client base/revenue options (schools – summer camps – other)

Explore options for Executive Director position (business mgr? marketing?)

Options for Ex Dir house (satellite office space?, staff housing?)

Re-examine LLCC mode of operation (funding? seasonal?)

Outline an “exit strategy” if needed (grants?, property?)

Other options.... Lease (seasonally, etc), sale