

**Patrick Wussow**

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**From:** Mark Jacobs [mjacobs@co.aitkin.mn.us]  
**Sent:** Monday, July 23, 2012 1:35 PM  
**To:** patrick.wussow@co.aitkin.mn.us  
**Subject:** FW: Telephone system

FYI...

**Mark Jacobs**  
**Land Commissioner**  
**Aitkin County Land Department**  
**209 2nd St. NW Room #206**  
**Aitkin, MN 56431**  
**P: 218-927-7367**  
**F: 218-927-7249**

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**From:** Dover, John [<mailto:John.Dover@FTR.com>]  
**Sent:** Monday, July 23, 2012 1:21 PM  
**To:** LLCC  
**Cc:** 'Mark Jacobs'  
**Subject:** RE: Telephone system

Pam,

Normal installation time frame is 30 days. I am pretty confident that we would be able to get the system installed in 2 weeks.

Below is the revised pricing from the configuration changes you have requested.

Mitel 3000 - \$8,857.64  
Mitel 5000 - \$9,080.44

John Dover  
Medium Account Executive  
[John.Dover@ftr.com](mailto:John.Dover@ftr.com)  
Office: 866-834-6207  
Office: 218-834-6207  
Cell: 218-830-1877  
Fax: 218-834-4700

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**From:** LLCC [mailto:info@llcc.org]  
**Sent:** Monday, July 23, 2012 10:47 AM  
**To:** Dover, John  
**Cc:** 'Mark Jacobs'  
**Subject:** Telephone system

John,

I wanted to update you on the situation with the phone system at LLCC.

The LLCC phone replacement is on the Aitkin County Board of Commissioners meeting agenda on Tuesday, July 24<sup>th</sup>. Depending on the approval of the replacement of the current non-working system what would be the lead time to get a new system up and running at LLCC? Would it be prudent on our part to get a tentative installation date set up pending approval by the Aitkin County Board?

At this point we decided to reduce the number of telephone sets by 3. If needed we would purchase those phones at a later date.

One additional question for you: if we reduced the number of voicemail boxes would that affect the cost of the system and installation?

Either Mark Jacobs or I will be in contact with you after the Board has made their decision.

Thanks,

Pam

**Pam Carlson**  
**Administration Coordinator**  
**Long Lake Conservation Center**  
28952 438th Lane  
Palisade, MN 56469  
1-800-450-LLCC [5522] or (218) 768-4653  
Facsimile (218) 768-2309  
[www.llcc.org](http://www.llcc.org)

**Find us on Facebook: Long Lake Conservation Center - organization**

**"LLCC is Minnesota's original residential environmental learning center"**

**Think "green", print this email only when necessary.**

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**PREMISE SOLUTION PROPOSAL**

This Premise Solution Proposal has been prepared by Frontier Communications, to address the business communications needs & requirements of: Long Lake Conservation Center

**Site location of Proposed Solution:**

28952 438th Lane  
Palisade  
MN 56469

**Billing Address (If Different Than Site Location):**

SAME

Presented to: Pam

Date: July 10, 2012

e-mail address: pam@lcc.org

Telephone: 218-768-4653

**Overview and Scope of Proposed Solution:**

Mitel 3000 configured for 3 Phone Lines, 22 Digital Telephone Sets, 18 Voice Mail Boxes, 1 Hour UPS  
This proposal includes Professional Design, Installation, Technician Training and a 1 Year Manufacturers Warranty.

1. Detail of proposed equipment is provided in the attached Equipment Schedule.

**2. Payment Terms:**

Cash Payment:

Hardware/materials: \$ 7,232.51 Installation: \$ 2,415.53 Maintenance: \$ -

**TOTAL: \$ 9,648.04**

*(Applicable taxes are in addition to proposed price)*

\$ 2,412.01

25% upon execution of Sales Agreement.

\$ 7,236.03

75% upon installation and invoice receipt

*(plus applicable taxes)*

**First year warranty is included. Customer is responsible for maintenance/repair post warranty**

**3. End-User Training.** Frontier will provide initial customer training. Such training will include console operator and station user equipment use and feature familiarization for programs at the site equipment location. Additional ongoing end-user training will be furnished at the Frontier's then prevailing hourly rates.

**4. Installation.** Frontier will furnish all hardware, labor and other items necessary for installation of the premise solution and associated equipment. Frontier will perform the installation in a timely and workmanlike manner, and will be responsible for any restoration or repairs associated with, and of direct control, of Frontier during the installation. The solution will be installed utilizing in-place cabling. Should such cabling not be acceptable for customer reuse and system connectivity, it will be the responsibility to provide new and adequate cabling, for either in-place otherwise or new-location connectivity, unless specified in the attached Equipment Schedule.

Submitted by: John Dover

Phone: 218-834-6207

e-mail: John.Dover@ftr.com

## Itemized Pricing

CPE Material			
QTY	Description	Unit Price	Price
1	Mitel 3000 Small Business Pkg	\$1,675.71	\$1,675.71
3	MT 3000 6FT CABLE ASSEMBLY	\$71.43	\$214.29
1	Ports Expansion Module - 0x8	\$328.57	\$328.57
22	Mitel 4120 (ECS2) plus PSU	\$182.54	\$4,015.87
1	Mitel 4100 DSS Console	\$156.98	\$156.98
2	BLOCK CONN 66-25PR F/F	\$55.16	\$110.32
2	BRACKET	\$1.59	\$3.17
4	Wire Distribution Spool w/ Screw	\$1.25	\$5.02
1	TowerMAX by ITW Linx 4 CO	\$92.06	\$92.06
1	Surgate Plus M8KSU-60 8 outlet	\$66.97	\$66.97
1	Miscellaneous Materials	\$158.73	\$158.73
1	APC Battery Backup 1 Hour	\$404.81	\$404.81
Total CPE Material Summary			\$7,232.51
Labor Summary			\$2,415.53
<b>Grand Total</b>			<b>\$9,648.04</b>



**PREMISE SOLUTION PROPOSAL**

This Premise Solution Proposal has been prepared by Frontier Communications, to address the business communications needs & requirements of Long Lake Conservation Center

**Site location of Proposed Solution:**

28953 438th Lane  
Palisade  
MN 56469

**Billing Address(If Different Than Site Location)**

Same

Presented to: Pam

Date: July 10, 2012

e-mail address: pam@llc.org

Telephone: 218-768-4653

**Overview and Scope of Proposed Solution:**

Mitel 5000 configured for 3 Phone Lines, 22 Digital Telephone Sets, 1 16 Button Add On Module, 18 Voice Mail Boxes. Qualifies for the Move To Mitel Promotion.

Proposal includes, Professional Design, Installation, Training, and a 2 Year Manufacturers Warranty

1. Detail of proposed equipment is provided in the attached Equipment Schedule.

2. Payment Terms:

Cash Payment:

Hardware/materials:	<u>\$ 7,133.37</u>
Installation/Maintenance:	<u>\$ 2,609.73</u>
<b>TOTAL:</b>	<b><u>\$ 9,743.10</u></b>
<i>(Applicable taxes are in addition to proposed price)</i>	
	<u>\$ 2,435.78</u>
	<u>\$ 7,307.33</u>
<i>(plus applicable taxes)</i>	

25% upon execution of Sales Agreement.  
75% upon installation and invoice receipt

**First year warranty is included. Customer is responsible for maintenance/repair post warranty**

3. **End-User Training.** Frontier will provide initial customer training. Such training will include console operator and station user equipment use and feature familiarization for programs at the site equipment location. Additional ongoing end-user training will be furnished at the Frontier's then prevailing hourly rates.

4. **Installation.** Frontier will furnish all hardware, labor and other items necessary for installation of the premise solution and associated equipment. Frontier will perform the installation in a timely and workmanlike manner, and will be responsible for any restoration or repairs associated with, and of direct control, of Frontier during the installation. The solution will be installed utilizing in-place cabling. Should such cabling not be acceptable for reuse and system connectivity, it will be the customer responsibility to provide new and adequate cabling, for either in-place or new-location connectivity, unless otherwise specified in the attached Equipment Schedule.

Submitted by: John Dover

Phone: 866-834-620

e-mail: John.Dover@ftr.com

Accepted by:

Date: July 10, 2012

## Itemized Pricing

CPE Material			
QTY	Description	Unit Price	Total Price
1	24VDC IP PWR ADPT 100-240V 50-60HZ(	\$26.29	\$26.29
1	PKM KIT - 12 KEY (for 85xx/53xx Phones)	\$164.29	\$164.29
22	8568 Telephone (NA)	\$213.57	\$4,698.57
1	PWR CRD C7 2.5A 125V-NA PLUG	\$3.29	\$3.29
1	PCBA DDM-16 CARD WITH CABLE	\$657.14	\$657.14
1	Mitel 5000 Digital Base Kit HX no CF	\$1,840.00	\$1,840.00
1	KIT BRKTS HX CONT AND PS WALL MOUNT	\$52.57	\$52.57
1	1GB Compact Flash Mitel 5000 NA	\$85.71	\$85.71
1	4 PAIR TELCO PROTECTOR 130 VOLT	\$42.86	\$42.86
1	8 OUTLET STRIP 6' CORD 1RJ11 IN 2	\$22.86	\$22.86
1	Move to Mitel Rebate	-\$1,495.00	-\$1,495.00
3	BLK CONN PRE-WIRE W/25PR FML C	\$11.70	\$35.10
3	BRACKET	\$1.63	\$4.89
6	RING DIST ALUM 1-7/8	\$1.07	\$6.43
1	Kingston DataTraveler 101 G2 - USB flash drive - 8 GB - USB 2.0 - red	\$18.29	\$18.29
1	Installation Materials	\$142.86	\$142.86
1	APC Battery Backup 1 hour	\$364.19	\$364.19
3	25' 25 pair amphenol switch tail GB#209062576	\$21.43	\$64.29
1	V1405 5 Port Switch	\$32.86	\$32.86
	<b>Total CPE Material Summary</b>		<b>\$6,767.46</b>
	<b>Labor Summary</b>		<b>\$2,975.64</b>
	<b>Grand Total</b>		<b>\$9,743.10</b>