### Aitkin County Board of Commissioners Request for County Board Action/Agenda Item Cover Sheet



To: Chairperson, Aitkin County Board of Commissioners	Date: 5/15/12
Via: Patrick Wussow, County Administrator	
From: Ross Wagner, Economic Development & Forest Industry (	Coordinator
Title of Item: Aitkin County Tourism Grant Advisory Appointment	
Requested Meeting Date: May 22, 2012 Estimated Presentation	Time: 15 Minutes
	Time. To Williams
Presenter: Ross Wagner	
Type of Action Requested (check all that apply)	
For info only, no action requested Approve under Routine	Business
For discussion only with possible future action Adopt Ordinance Revisi	ion
Let/Award Bid or Quote (attach copy of basic bid/quote specs or summary of complet comparison)	x specs, each bid/quote received & bid/quote
	by resolution (attach draft resolution)
Authorize filling vacant staff position Approve under Consent	t Agenda
Request to schedule public hearing or sale Other (please list)	
Request by member of the public to be heard	
Item should be addressed in closed session under MN Statute	
Fiscal Impact (check all that apply)	
Is this item in the current approved budget? _x_Yes No (attach explanation)	)
What type of expenditure is this? _x Operating Capital Other (attach ex	kplanation)
Revenue line account # that funds this item is:	
Expenditure line account # for this item is:	
Staffing Impact (Any yes answer requires a review by Human Resources Ma	anager before going to the board)
Duties of a department employee(s) may be materially affectedYesX No	
Applicable job description(s) may require revisionYesX No	
Item may impact a bargaining unit agreement or county work policyYesX	. No HR Review
Item may change the department's authorized staffing level YesX No	UV Venem
Supporting Attachment(s)	
_X Memorandum Summary of Item Copy of applicable county policy and/or ordinance (excerpts acceptable)	
Copy of applicable county policy and/or ordinance (excerpts acceptable) Copy of applicable state/federal statute/regulation (excerpts acceptable)	
Copy of applicable contract and/or agreement	
Original bid spec or quote request (excluding complex construction projects)	
Bids/quotes received (excluding complex construction projects, provide compa	arison worksheet)
Bid/quote comparison worksheet	
Draft County Board resolution	
Plat approval check-list and supporting documents	
Copy of previous minutes related to this issue	e 51
Other supporting document(s) (please list) Grant Applications	

Provide eleven (11) copies of supporting documentation <u>NO LATER THAN Wednesday at 12:00 pm</u> to make the Board's agenda for the following Tuesday. Items <u>WILL NOT</u> be placed on the Board agenda unless complete documentation is provided for mailing in the Board packets. (see reverse side for details)

Aitkin County Economic Development & Forest Industry Coordinator Aitkin County Courthouse

Ross Wagner

217 Second Street N.W.

Aitkin, MN 56431 Phone: 218/927-7305

Fax: 218/927-7374

TO: Aitkin County Board of Commissioners

FROM: Ross Wagner, Economic Development & Forrest Industry Coordinator

**DATE:** May 16, 2012

#### **SUBJECT: Aitkin County Tourism Grants**

On May 9th the Aitkin County Tourism Grant Advisory Committee met and reviewed the following grant applications;

- Aitkin County Historical Society, \$530.00, Discovery Rack Subscription.
- Jaques Art Center, \$4,964.00, Year Round Advertising Program.
- Aitkin Area Chamber of Commerce, \$5,000.00, Aitkin Riverboat Heritage Days.
- McGrath 4<sup>th</sup> of July Committee, \$1,552.00, 4<sup>th</sup> of July Promotion.

Aitkin County Historical Society, recommendation is to award requested amount of \$530.00. Grant would allow the Historical Society to place their brochures in 30 Discovery Racks in the Aitkin, Crow Wing and Cass county areas.

Jaques Art Center, recommendation is to award \$2,124 of the requested amount of \$4,964. Committee members felt that the budgeted items of New Brochures and Aitkin Street Banners should come from other sources or done in house. Committee also felt the request for 3 Explore MN advertisements be pared down to one with the idea that the Jaques could re-apply in the future for Explore MN advertising.

Aitkin Area Chamber of Commerce, recommendation it to award \$3,500 of the requested amount of \$5,000. Committee felt that new venues being tried needed promotion, but did question the effectiveness of the Charter Cable TV advertising to bring in new visitors. The recommendation is slightly less than the award of last year and is to allow the chamber to purchase the advertising in the budget as they see fit.

McGrath 4<sup>th</sup> of July Committee, recommendation is to award requested amount of \$1,552. Previously an award for a cross-promotion of the 4<sup>th</sup> of July and Threshing Show was made, this is the first one to promote the 4<sup>th</sup> of July events only. Committee felt this was good event that would draw people to the southern part of Aitkin County.

A total of \$12,046.00 was requested with the recommendation to award \$7,706.00, if approved, would leave a balance of \$6,544.00.

#### **Aitkin County Tourism Grant Advisory Committee Application for Tourism Development and Promotion Grants** January 1, 2011 - December 31, 2011

DEADLINE Grant requests may be submitted at any time to ACTGAC c/o Ross Wagner, Aitkin County Courthouse, 209 2nd St. N.W., Aitkin, MN 56431. Each will be considered at the next quarterly meeting of the Aitkin County Tourism Grant Advisory Committee following its receipt. Application Deadlines: January 14th, April 29th, July 22nd and November 10th. Committee recommendations will be submitted to the Aitkin County Board of Commissioners for final approval.

Event/Activity Eligibility: Tourism Grant Funds shall be used to market tourism related events that occur within Aitkin County. Funds shall be targeted towards attracting new, repeat and extended stay tourism visitations to Aitkin County. Events eligible for funding include: community recreational and informational events such as races, rides, tournaments, shows, educational programs, etc.; community celebrations; logistic and materials support for tourism related information booths; radio, newspaper, TV, signage, internet, brochures and other related advertising; printed publications and media promotion. General Criteria for funding annual events. Annual events are described as events such as 4th of July Celebrations, annually held races or contests and similar type events. New annual events will be considered for promoting and to get it off to a good start. Annual events may be considered if the event changes in some significant way or if the event wants to try new advertising/promotion activities to reach a new market. Tourism funds are not intended to be used an annual subsidy or line item budget amount. Tourism grant funds shall not be used to pay for salaries, awards, prizes or gifts. Maximum grant amount is \$5,000.00 minimum is \$100.00.

#### APPLICANT INFORMATION

	Note: No reimbursement grants will be awarded.
1.	PROGRAM INFORMATION
	Project Name: 2012/13 DISCOVER RACKS SUBSCRIPTION
	Date(s) of Program: 2012 Location of Program: MOSFLY OVTSIDE ATTKIN COUNTS
	Organization/Community Name: AITKIN COUNTY ITISTOMICAL SOCIETY  Person in Charge of Project: GREG LEACH
	Organization Mailing Address (Street Name or P.O. Box or Route and Box # and City and Zip Code):  「P.O. Bu× 215、A177くい、 m ペ 56 43 1
	Contact Person's Phone #: (218) 927 - 3348
	Legal Status of Organization: Unit of Government (for example cities, townships etc.)
	Non-profit Tourism Association
	X Non-profit Association
	Is your organization registered as a nonprofit corporation with the Secretary of State? YES  If yes, please include a copy of your certificate of corporation. (Local units of government do not need to file.) In multi-community/multi-organization projects, only the entity responsible for signing documents and administering funds needs to be registered. Use your registered name on all documents.
	Description/focus/purpose of your organization Collect, PRESERVE AND SHARE
	INFORMATION AND ARTIFACTS PONTAINING TO ATTHIN CO. HISTORY
2.	FUNDING: Amount requested from Aitkin County Tourism (ACTGAC)  (Minimum \$100.00, maximum request is \$5,000.00)
	Amount of your organization's match  * 100 00
	Total projected budget \$ 630°°

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WE HOPE TO CONTINUE TO DRAW UISITORS TO THE MUSEUM FROM OUTSIDE				
TITKIN CO. BY PLACING O	UR BROCHURES	IN DISCOVER	RAGES SURROUND	
GRANT FUNDS USED TO	HELP PAY FOR	PLACEMEN	7	
Explain how your project will bring vi				
PLACING OUR BROCHURE	IN LOCATIONS	OUTSIDE OF	PAITKIN COUNT	
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MUSEUM BUT THE EN	TIRE AREA.			
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County Courthouse, 209 2<sup>nd</sup> St NW, Aitkin, MN 56431. .

Signature: Official person for community/organization, who will	II be responsible for the funding request and returning the
evaluation to the Aitkin County Tourism Grant Advisory Commi	ittee.
Name Any Full	Date: 4/13/12

5. ACTGAC BUDGET: In the spaces below, list each use or vendor your ACTGAC funds will be used for, use additional space if necessary, we would like to see specifically where and how ACTGAC funds will be used. A sample budget is provided below, totals for ACTGAC must equal the amount listed in #4.

Category	ACTGAC Funds	Local Funds	Total
DISCOULA RACKS			
DISCOULA RACKS (30 LUCATIONS	536.00	100,60	630,00
T-19-Tile-1			
Totals	530.00	100.00	630.00

Sample ACTGAC Budget

Advertising, Aitkin Age	\$235.00	\$100.00	\$335.00
Advertising, Duluth News Tribune	556.00		556.00
Promotion, Posters printing	150.00		150.00
Mailing, Posters	59.00		49.00
Promotion, Web update	500.00		500.00
TOTALS	\$1,500.00	\$100.00	\$1,600.00

#					
Subscriber: ACHS  Mailing Address: P.O. Bux 215	Tel.: (218) 922 - 33 48	Contac	t: <i>CREC</i>	LEACH	,
Mailing Address: P.O. Bux 215	City: AITKIN	State / n^	Zip:S	56431	
ADVERTISING S	UBSCRIPTION AGREE	EMENT			
Discover Racks agrees to provide distribution identified subscriber in accordance with the			r the above		
1. Pick your locations.  Choose the locations that best target Please do not choose competitor's sit	•		of location	e e	
2. Determine the size of your m	naterial and monthly rate		or iocation	<b>5</b>	
Standard (tri-fold) Up to 4" wide.	2012 Monthly Su	ıbscriptio	n Rate T	able	
(u1-told) Op to 4 wide.	(per Discover Ra	ck location, p	er Month)		
Half sheet (bi-fold) Up to 6" wide.	Style / Size	Three Months	Six Months	Twelve Months	
	Standard	\$4,50	\$3.50	\$3.00	2.50
Full Size (portrait) Up to 9" wide.	Half sheet	\$5.50	\$4.50	\$4.00	
Oversize	Full Size	\$6.50	\$5.50	\$4.50	
(landscape) Up to 14" wide.	Oversize	\$7.00	\$6.00	\$5,00	
3. Compute your subscription for	<b>∋</b> e.				
Discounts (Min. 10 locations):					1
Full Payment - 10% Off	1,50 x 30 x thly Rate No. of locations No.	/ 2	= 90	000	
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50+ locations - 10% Off	30/8 2	NO COUNTY			
70+ locations - 10% Off	Subscrip	otion Fee :	= 6.	30 00	
Payment Terms: Subscription fees must be paid prior to the by end of month preceding month of service will result in adveril be made. Advertiser's materials will be restored to distrib termination of subscription. Either party may terminate this appropriate the service of the	ertising materials removed from distribuution upon receipt of payment. Materials	tion. Notificati s will be return	ion of withdra	wal action	
Central Lakes Advertising Distributors reserves the right to re-	fuse service.				
Tel.: 218-821-9280 Ship to: Central L	akes Advertising Distributors	Mail to:	Discove	r Racks	
Fax.: 218-543-4916 34988 Co. Rd. 39	9, Pequot Lakes, MN 56472		32 Pine Te rosslake, N		
D .					
Signature: 4 John	<i>1</i>	Date:_	4-13	-12.	

## Subscriber

# Current for 4/6/2012

# 101 Discover Rack Locations

Brainerd International Raceway - East Gull Lake Boardwalk Scoops - Pequot Lakes (May - Sep) Brainerd Lakes Regional Airport - Brainerd Paul Bunyan Land - Brainerd (May - Sep) Northern Lights Casino & Hotel – Walker Pine Grove Zoo - Little Falls (Apr - Oct) Hallett Community Center – Crosby Bear Pause Theater - Hackensack Central Lakes College - Brainerd Brainerd Civic Center - Brainerd Northland Arboretum - Brainerd Sunset Cinema - Pequot Lakes Franklin Arts Center - Brainerd FitQuest Complex - Baxter Jaques Art Center – Aitkin Jack's House - Brainerd

# Coffee Houses

Coco Moon Coffee Bar - Brainerd Petals & Beans - Nisswa The Beanery - Aitkin

# Commercial & Retail

Chamber of Commerce – Pine River Artists Mall of Walker - Walker Barstock Liquors - Crosslake Baxter Liquor Mart - Baxter Fun Sisters - Walker

Mark's Market - Hackensack MyLakeGuide.com - Walker Gander Mountain - Baxter Rustic River - Emily

S&W Bait/Nisswa Guides League - East Gull Lake Shwiky Meats - Brainerd

Walker Bay Spirits - Walker Westgate Mall – Baxter

# Gas & Convenience Stores

Freedom Value Center - East Gull Lake Belle Prairie Junction - Little Falls A-Pine Express - Pequot Lakes Corner Store - Sylvan Township Moonlite Square - Crosslake JM Speedstop - Jenkins The "Y" Store - Merrifield Petro Plus - Pillager

## Lodging

Crossings Inn & Suites by GrandStay – Baxter Breezy Point Leisure Suites - Breezy Point America's Best Value Inn - Brainerd Chapparel Bunkhouse - Merrifield Country Inn & Suites - Deerwood Causeway on Gull - Lakeshore Cedarwood Motel - Pine River Country Inn & Suites - Walker Americhn -- Pequot Lakes Americlun - Walker Americlnn - Baxter Days Inn - Nisswa

Holiday Inn Express & Suites - Baxter Deerwood Motel - Deerwood -ongville Inn - Longville Garrison Inn - Garrison

Manhattan Beach Lodge - Manhattan Beach Rapid River Lodge - Comfort Suites - Baxter Pine Peaks Lodge - Crosslake Rodeway Inn - Pine River Nisswa Motel - Nisswa Rodeway Inn - Baxter

The Brainerd Hotel & Conference Center - Brainerd The Lodge at Brainerd Lakes – Baxter Whitefish Lodge - Crosslake Super 8 Motel - Baxter

# Restaurants & Bars

Black Bear Lodge & Saloon - Baxter Black & White - Little Falls Billy's - Breezy Point Bites - Pine River 40 Club - Aitkin

Bonanza Family Restaurant - Baxter Diamond Dave's Pizza - Garrison Charlie's Up North - Walker China Garden - Baxter China Buffet - Baxter

Moonlite Bay Restaurant - Crosslake -ucette's Pizza & Pub - Hackensack Maucieri's Italian Bistro- Crosslake -ucky Moose Bar & Grill - Walker Patrick's Fine Dining - Longville Ernie's on Gull Lake - Brainerd Sanley's Restaurant - Nisswa Northwest Pizza - Brainerd Siovanni's - Pequot Lakes Mayson's - Pequot Lakes Siovanni's - Brainerd

Prime Time Food & Spirits - Breezy Point Riverside Inn - Crosslake Rafferty's - Crosslake Prairie Bay - Baxter Rafferty's - Nisswa

Pine Peaks Restaurant - Breezy Point

Pine Peaks Restaurant - Crosslake

Fhe Lodge Bar & Grill – Baxter Zorbaz on Gull - Lakeshore Sawmill Inn - Brainerd The Chap - Merrifield

# Employee Access

Clow Stamping Company (2) - Merrifield A-TEK Manufacturing – Brainerd Landis Gyr - Pequot Lakes

## Aitkin County Tourism Grant Advisory Committee Application for Tourism Development and Promotion Grants January 1, 2012 - December 31, 2012

**DEADLINE:** Grant requests may be submitted at any time to ACTGAC c/o Ross Wagner, Aitkin County Courthouse, 209 2nd St. N.W., Aitkin, MN 56431. Each will be considered at the next quarterly meeting of the Aitkin County Tourism Grant Advisory Committee following its receipt. Application Deadlines: February 1<sup>st</sup>, May 1<sup>st</sup>, July 1<sup>st</sup> and November 1<sup>st</sup>. Committee recommendations will be submitted to the Aitkin County Board of Commissioners for final approval.

Event/Activity Eligibility: Tourism Grant Funds shall be used to market tourism related events that occur within Aitkin County. Funds shall be targeted towards attracting new, repeat and extended stay tourism visitations to Aitkin County. Events eligible for funding include: community recreational and informational events such as races, rides, tournaments, shows, educational programs, etc.; community celebrations; logistic and materials support for tourism related information booths; radio, newspaper, TV, signage, internet, brochures and other related advertising; printed publications and media promotion. General Criteria for funding annual events. Annual events are described as events such as 4<sup>th</sup> of July Celebrations, annually held races or contests and similar type events. New annual events will be considered for promoting and to get it off to a good start. Annual events may be considered if the event changes in some significant way or if the event wants to try new advertising/promotion activities to reach a new market. Tourism funds are not intended to be used an annual subsidy or line item budget amount. Tourism grant funds shall not be used to pay for salaries, awards, prizes or gifts. Maximum grant amount is \$5,000.00 minimum is \$100.00.

#### APPLICANT INFORMATION Note: No reimbursement grants will be awarded. PROGRAM INFORMATION Promoting Pourism with advertising Project Name: Date(s) of Program: Ceptif 31, 2013 Location of Program: Jagues art Center Organization/Community Name: Jagues art Center 1. Person in Charge of Project: Linda Organization Mailing Address (Street Name or P.O. Box or Route and Box # and City and Zip Code): 121 Second St. N. W - aithin, MN 56431-1319 Contact Person's Phone #: Legal Status of Organization: \_\_\_\_\_ Unit of Government (for example cities, townships etc.) Non-profit Tourism Association Non-profit Association Is your organization registered as a nonprofit corporation with the Secretary of State? <u>Ges</u> If yes, please include a copy of your certificate of corporation. (Local units of government do not need to file.) In multi-community/multi-organization projects, only the entity responsible for signing documents and administering funds needs to be registered. Use your registered name on all documents. Description/focus/purpose of your organization (Che JAC mission is to create **FUNDING:** 2. Amount requested from Aitkin County Tourism (ACTGAC) (Minimum \$100.00, maximum request is \$5,000.00) Amount of your organization's match Total projected budget

3.	PROJECT/EVENT DESCRIPTION: Be concise and complete; attach	additional or supporting information if needed.
	What do you hope to accomplish, how it will be done and specif	fically how the grant funds will be used.
	The grant funding will help	provide an audience
~	begand ather Cly an awar	mess of what the
ے	TAC & aither Cly has le	apper laurists.
	Explain how your project will bring visitors to Aitkin County.	
	/	
	Please list media you intend to use, if any.	
	- XIII	
	List target markets: List target	
	Where - geographic areas (s) Who - type	e of group or activity Lesitors
	Statewide & nut of state Lake	residents & their quests
	Statewine + all of state xone	researches & creek of
	Please estimate what percentage will come from: Your local co	ommunity and surrounding area: 55 /o
		ommunities in Minnesota: <u>35 %</u> e of Minnesota: <u>/0</u> /8
	Please estimate the number of people who will come from: Your	r local community and surrounding area: 4886
		her communities in Minnesota: 2045 Itside of Minnesota: 690
4	PROJECT BUDGET: in the space below, provide a budget for the er	
	Funds is on the last page.	
	ACTCAC Funda Laca	l Funds Total
	ourses.)	ii Fullus Total
	EXPLORE MINN. (3 ED.) 1710.00 )	
	DISCOVER RACK 660.00	•
	NEW BROCHURE- Celebrate	
		36.00
(	Grand Rapids Helald 75.00	
4	Authin age Yun quile 359.00	
C	Jossing arts allumee 100.00	
/	Fubli Radio KAXE 360	\$5100.00
NOTE:	A written evaluation must be completed and returned to the Aitkin Co	ounty Tourism Grant Advisory Committee within
30 days	s of the completion of the project/event to be eligible to receive future f	funds. Submit to; ACTGAC, c/o Ross Wagner,
Aitkin C	County Courthouse, 209 2 <sup>nd</sup> St NW, Aitkin, MN 56431.	
Signatu	ure: Official person for community/organization, who will be responsibl	le for the funding request and returning the
evaluati	tion to the Aitkin County Tourism Grant Advisory Committee.	
Name ,	Denila Falmela	ate: 4/27/12
Mairie	) harrison	

Dew our project will bring visitors to aithin County: 1. A year round advertising program te highlight exhibits, educational apportunities and events by The JAC in a carriety of medica that piques the interest of wesitars & cusit us. Some ejangles are: The The mas Marketplace bring visitors from a broad area. 2. We do work with the arthin Chamber, the Oithers Cty Wist Soc. and The Friends of the arts in coordinating a certify of shows and events. 3. By advertising to Greater Minnesote the TAC information reaches a Owaler audience to promote special exhibits, events & unique events like The Tomus Market place. after une have Visetors from Ruleth & the Cities for our leas etc. The Goff went also brings a different group of visitors te the area. We also have many

The the area. We also have many reisitor during the Fish Herese Parade for oiler & donnts.

ACTGAC BUDGET: In the spaces below, list each use or vendor your ACTGAC funds will be used for, use 5. additional space if necessary, we would like to see specifically where and how ACTGAC funds will be used. A sample budget is provided below, totals for ACTGAC must equal the amount listed in #4.

Category	ACTGAC Funds	<b>Local Funds</b>	Total
EXPLORE MN ALVER.			
in 7All-Winter & Spein	ed).		
(5500.00 × 3)	\$1710.00		
DISCOVER RACKS			
12 month contract	660.00		
New BROCHURE FOR,			
ABOVE "CELEBRATE ARTS			
SPAND RAPIDS HERALD	75.00	1	
Visitue's Guide Match			
Aitkin AGE Fun Guid			
CRUSSING ARTS ALLIAND	E		
BRAINERD ADVER.	100.00		
Public RADIO KAYE			
monthly AdvER.	360.00		
Aitkin ChambER			
STREET BANNERS	500.00		
Totals	\$4964.00	K 121 00	\$ 5/00.0

Sample ACTGAC Budget

Advertising, Aitkin Age	\$235.00	\$100.00	\$335.00
Advertising, Duluth News Tribune	556.00		556.00
Promotion, Posters printing	150.00		150.00
Mailing, Posters	59.00		49.00
Promotion, Web update	500.00		500.00
TOTALS	\$1,500.00	\$100.00	\$1,600.00

Websites: 1. We have our own - Jagues art Centu 2. Explore Minnesota 3. KAXE 4. CROSSING ARTS ALLIANCE (Brainers) 5. Aitkin AGE website

6. GRAND RAPIDS HERALD website



Aitkin Area Chamber of Commerce
P.O. Box 127
10 3<sup>rd</sup> Street N.E.
Aitkin, MN 56431
upnorth@aitkin.com
www.aitkin.com
218-927-2316

April 23, 2012

Ross Wagner, Economic Development & Forest Industry Coordinator Aitkin County 217 2<sup>nd</sup> St NW Room 131 Aitkin, MN 56431

Mr. Wagner;

Thank you for the opportunity to request Grant funds for the Aitkin Area Chamber of Commerce "Riverboat Heritage Days".

The Aitkin Chamber has made important changes over the last year that will greatly impact the organization and benefit the businesses in the Aitkin County area. On January 23, 2012, I was hired as the new Executive Director. I have been active in the community for a long time, but accepting this role has allowed me to have a more direct impact on the Chamber and the Aitkin County community that the Chamber serves.

"Riverboat Heritage Days" is going through some improvements this year as well.

- Thursday Night Captain & Queen coronation
- Friday Night Miss Aitkin Scholarship Program
- Saturday
  - o Rib Cook-off, Riverside Pub All afternoon event
  - o Craft Fair American Legion hosting, over 30 different vendors with home crafted specialties. Bean Bag tournament. Music, food and beverages available. All afternoon event. To illustrate the increase in size, consider that last year the Chamber was only able to host 7 booths in the Bremer Bank Park.
  - o Kiddie Parade 4:30pm, hosted by the Riverboat Lions
  - o Grand Parade 5:00pm, hosted by the Riverboat Lions (the Shriners are coming back with their big float this year!)
  - Music and Entertainment The Riverside Pub is hosting the Street dance this year! New bands and new location of the event is sure to drive interest.
- Sunday -- Pancake breakfast, Car Show and Bratwurst Lunch at St. James Catholic Church. This event gets bigger and bigger each year and continues to bring new people into town.

By utilizing our partnership with the other Service Organizations in the area, we are trying increase Aitkin's visibility as one of the "Go To" cities in the Northland.

The Chamber is looking to increase the advertising in Greater Minnesota to increase market saturation in new areas of the State to showcase Riverboat Heritage Days.

The Aitkin Area Chamber of Commerce is always striving to increase community interest with the goal of helping businesses Start, Succeed and Grow. A strong business sector is one of the most important aspects of a healthy community.

Thank you for the opportunity and I hope you consider the changes and improvements that our organization and this event have gone through for the betterment of Aitkin.

Sincerely;

Matthew Hill

**Executive Director** 

Aitkin Area Chamber of Commerce

P.O. Box 127

Aitkin, MN 56431

218-927-2316

## Aitkin County Tourism Grant Advisory Committee Application for Tourism Development and Promotion Grants January 1, 2012 - December 31, 2012

**DEADLINE:** Grant requests may be submitted at any time to ACTGAC c/o Ross Wagner, Aitkin County Courthouse, 209 2nd St. N.W., Aitkin, MN 56431. Each will be considered at the next quarterly meeting of the Aitkin County Tourism Grant Advisory Committee following its receipt. Application Deadlines: February 1<sup>st</sup>, May 1<sup>st</sup>, July 1<sup>st</sup> and November 1<sup>st</sup>. Committee recommendations will be submitted to the Aitkin County Board of Commissioners for final approval.

Event/Activity Eligibility: Tourism Grant Funds shall be used to market tourism related events that occur within Aitkin County. Funds shall be targeted towards attracting new, repeat and extended stay tourism visitations to Aitkin County. Events eligible for funding include: community recreational and informational events such as races, rides, tournaments, shows, educational programs, etc.; community celebrations; logistic and materials support for tourism related information booths; radio, newspaper, TV, signage, internet, brochures and other related advertising; printed publications and media promotion. General Criteria for funding annual events. Annual events are described as events such as 4<sup>th</sup> of July Celebrations, annually held races or contests and similar type events. New annual events will be considered for promoting and to get it off to a good start. Annual events may be considered if the event changes in some significant way or if the event wants to try new advertising/promotion activities to reach a new market. Tourism funds are not intended to be used an annual subsidy or line item budget amount. Tourism grant funds shall not be used to pay for salaries, awards, prizes or gifts. Maximum grant amount is \$5,000.00 minimum is \$100.00.

#### APPLICANT INFORMATION

1.

2.

Amount of your organization's match

Total projected budget

Note: No reimbursement grants will be awarded.
PROGRAM INFORMATION
Project Name: Aitkin's Riverboat Heritage Days
Date(s) of Program: August 2-5, 2012 Location of Program: Downtown Aitkin
Organization/Community Name: Aitkin Area Chamber of Commerce
Person in Charge of Project: Matthew Hill, Executive Director, Aitkin Area Chamber of Commerce
Organization Mailing Address (Street Name or P.O. Box or Route and Box # and City and Zip Code):
P.O. Box 127 Aitkin, MN 56431
Contact Person's Phone #: 218-927-2316
Legal Status of Organization: Unit of Government (for example cities, townships etc.)
X Non-profit Tourism Association
Non-profit Association
Is your organization registered as a nonprofit corporation with the Secretary of State? Yes If yes, please include a copy of your certificate of corporation. (Local units of government do not need to file.) In multi-community/multi-organization projects, only the entity responsible for signing documents and administering funds needs to be registered. Use your registered name on all documents.
Description/focus/purpose of your organizationThe Aitkin Area Chamber of Commerce represents over
200 businesses in the County of Aitkin. The Chamber is dedicated to Community Development, Increasing Tourisi
and offering Marketing and Networking Opportunitues for our members.
FUNDING:
Amount requested from Aitkin County Tourism (ACTGAC) \$5,000.00  (Minimum \$100.00, maximum request is \$5,000.00)

\$ 100.00

\$ 5,100.00

3. PROJECT/EVENT DESCRIPTION: Be concise and complete; attach additional or supporting information if needed.

What do you hope to accomplish, how it will be done and specifically how the grant funds will be used.

Attract new visitors to the Aitkin Area for the event to increase the possibility of getting new customers for existing businesses, attracting new businesses and ultimately having new residents in Aitkin County. To do this we need to expand our advertising market to many other counties ourside of Aitkin. Grant funds will allow us to expand our target market and reach more audiences.

Explain how your project will bring visitors to Aitkin County.

By advertising Aitkin's Riverboat Heritage Days, we will bring awareness to more target markets and target audiences whom hay not have visited the Aitkin Area before or know what it has to offer.

#### Please list media you intend to use, if any.

Radio, Newspaper, Internet, TV, Shoppers

List target markets:

Where - geographic areas (s)

Aitkin and surrounding Counties, including Crow Wing, Kanabec, Itasca, Carlton, Pine,

St Louis, Mille Lacs and Cass

List target audience:

Who - type of group or activity

Families of various ages, sportsmen and women

Please estimate what percentage will come from:

Based on June 2009 Market Area Profile Study

By John Bennett @ U of M Extension office

Your local community and surrounding area: 80%

From other communities in Minnesota: <u>19%</u>

From outside of Minnesota: 1%

Please estimate the number of people who will come from:

Your local community and surrounding area: 6,000 From other communities in Minnesota: 1425

From outside of Minnesota:75

**4. PROJECT BUDGET:** in the space below, provide a budget for the entire event, a specific budget for ACTGAC Funds is on the last page.

Category	ACTGAC Funds	Local Funds	Total
Parade		1000.00	1000.00
Insurance		700.00	700.00
Advertising	4900.00		4900.00
Licenses/fees		100.00	100.00
Promotions/printing	100.00	500.00	600.00
Portable toilets		400.00	400.00
General		350.00	350.00
TOTALS	5,000.00	3,050.00	8,050.00

Add both columns

NOTE: A written evaluation must be completed and returned to the Aitkin County Tourism Grant Advisory Committee within 30 days of the completion of the project/event to be eligible to receive future funds. Submit to; ACTGAC, c/o Ross Wagner, Aitkin County Courthouse, 209 2<sup>nd</sup> St NW, Aitkin, MN 56431.

Signature:	Official person for community/organization,	who will be responsible	for the funding r	equest and returning the
evaluation	to the Aitkin County Fourism Grant Advisor	Committee.	7	217

Name Mauheur Dave: 4/23/12

**5. ACTGAC BUDGET:** In the spaces below, list each use or vendor your ACTGAC funds will be used for, use additional space if necessary, we would like to see specifically where and how ACTGAC funds will be used. A sample budget is provided below, totals for ACTGAC must equal the amount listed in #4.

Category	<b>ACTGAC Funds</b>	Local Funds	Total
Advertising, Aitkin Age	150.00	100.00	250.00
Advertising, Brainerd Dispatch	350.00		350.00
Advertising, Bargain Hunter	300.00		300.00
Advertising, Mille Lacs Messenger	350.00		350.00
Advertising, the Advertiser	250.00		250.00
Advertising, Northland Press	250.00		250.00
Advertising, KKIN	250.00		250.00
Advertising, WJJY	360.00		360.00
Advertising, KLIZ	288.00		288.00
Advertising, KBLB	288.00		288.00
Advertising, KUAL	214.00		214.00
Advertising, KLKS	300.00		300.00
Advertising, 3WI	300.00		300.00
Advertising, KOZY	250.00		250.00
Advertising, Charter Cable TV	1000.00		1000.00
Promotion, Website Updates	100.00		100.00
Totals	5,000.00		5,100.00

Sample ACTGAC Budget

Advertising, Aitkin Age	\$235.00	\$100.00	\$335.00
Advertising, Duluth News Tribune	556.00		556.00
Promotion, Posters printing	150.00		150.00
Mailing, Posters	59.00		49.00
Promotion, Web update	500.00		500.00
TOTALS	\$1,500.00	\$100.00	\$1,600.00

## Aitkin County Tourism Grant Advisory Committee Application for Tourism Development and Promotion Grants January 1, 2012 - December 31, 2012

**DEADLINE:** Grant requests may be submitted at any time to ACTGAC c/o Ross Wagner, Aitkin County Courthouse, 209 2nd St. N.W., Aitkin, MN 56431. Each will be considered at the next quarterly meeting of the Aitkin County Tourism Grant Advisory Committee following its receipt. Application Deadlines: February 1<sup>st</sup>, May 1<sup>st</sup>, July 1<sup>st</sup> and November 1<sup>st</sup>. Committee recommendations will be submitted to the Aitkin County Board of Commissioners for final approval.

Event/Activity Eligibility: Tourism Grant Funds shall be used to market tourism related events that occur within Aitkin County. Events eligible for funding shall be targeted towards attracting new, repeat and extended stay tourism visitations to Aitkin County. Events eligible for funding include: community recreational and informational events such as races, rides, tournaments, shows, educational programs, etc.; community celebrations; logistic and materials support for tourism related information booths; radio, newspaper, TV, signage, internet, brochures and other related advertising; printed publications and media promotion. General Criteria for funding annual events. Annual events are described as events such as 4th of July Celebrations, annually held races or contests and similar type events. New annual events will be considered for promoting and to get it off to a good start. Annual events may be considered if the event changes in some significant way or if the event wants to try new advertising/promotion activities to reach a new market. Tourism funds are not intended to be used an annual subsidy or line item budget amount. Tourism grant funds shall not be used to pay for salaries, awards, prizes or gifts. Maximum grant amount is \$5,000.00 minimum is \$100.00.

#### APPLICANT INFORMATION

Note: No reimbursement grants will be awarded.

ē.	PROGRAM INFORMATION
	Project Name: 4th of July at Mc Grath  Date(s) of Program: 4th of July Location of Program: Mc Grath  Organization/Community Name: Mc Grath 4th of July Commuttee
	Date(s) of Program: 4th of July Location of Program: Magnath
	Organization/Community Name: Mc Grath 4th of July Commuttee
	Person in Charge of Project: Steve Bartelma
	Organization Mailing Address (Street Name or P.O. Box or Route and Box # and City and Zip Code):
	Contact Person's Phone #: 6/2 - 390 - 4307
	Legal Status of Organization: Unit of Government (for example cities, townships etc.)
	Non-profit Tourism Association
	Non-profit Association
2.	Is your organization registered as a nonprofit corporation with the Secretary of State?
	Amount of your organization's match
	Total projected budget

We want	ning be jour	e on the	3 nd.	ATH DON 4.C	70
. //	r project will bring vis	*/	nty. I will be to	notify the	
event as	nd that	The vig e	ven and	mus.	
Please list media	you intend to use, if	any.	. ,		
		727			
List target marke Where – geograp	ets: phic areas (s)		t target audience: o type of group		
Surroundin	na aneas		pen to er	very me	
Please estimate	what percentage will	From	other community	and surrounding a es in Minnesota:	rea: [
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5. ACTGAC BUDGET: In the spaces below, list each use or vendor your ACTGAC funds will be used for, use additional space if necessary, we would like to see specifically where and how ACTGAC funds will be used. A sample budget is provided below, totals for ACTGAC must equal the amount listed in #4.

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Sample ACTGAC Budget

Advertising, Aitkin Age	\$235.00	\$100,00	\$335.00	
Advertising, Duluth News Tribune	556.00		556.00	
Promotion, Posters printing	150.00		150.00	
Mailing, Posters	59.00		49.00	
Promotion, Web update	500.00		500.00	
TOTALS	\$1,500.00	\$100.00	\$1,600.00	

### McGrath 4th of July 2011

Beginning Balance Income:	a 645.28
_	.4t
Booths	¶ 270.00
Buttons	1432.00
Bartelma	200.00
Fire Dept	3000.00
Williams Township	400.00
White Pine Tourship	75.00
ECE	100.00
Interest	2.12
	5479.12

Expenses:
Paneake Breakfast
"Buttonbuin nex
Magic Show
Horker Family
Fire works
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Shirts Plus Plaqued
Shirts Plus Plaqued Shirts Plus Buttons
KKIN
Mystery Gueses
- /

Ending Balance

# 2056.47

VFW denated 50 to Kiddie parade. City of McFrath paid Trash Bill & parta Potta Bill

#### Aitkin County Tourism Development and Promotion Grant Award History

Year Granted	Grant #	Organization	Grant Amount	Purpose
1995	1	Aitkin County Historical Society	7,500	Recreation and Tourism Guide Books
1995	2	Hill Lake Trail Association	1,000	Trail
1995	3	McGregor Chamber of Commerce	4,500	Tourism Booth
1995	4	Aitkin Chamber of Commerce	600	Phone System Upgrade to handle tourism calls
1995	5	Aitkin Chamber of Commerce	5,000	Printing and distribution of brochures
1995	6	City of Hill City	500	Printing and distribution of brochures
1995	7			0
1995	8	McGregor Chamber of Commerce	4,000	Tourism Booth
1995	9	Aitkin Chamber of Commerce	7,500	Advertising and 800#
1995	10	Aitkin County Historical Society	500	Archaeology Week
1997	11	Aitkin Chamber of Commerce	4,838.85	Snowmobile Marketing
1997	12	Mid-Minnesota 150 Sled Dog Race	1,000	Sled Dog Race
1997	13	Aitkin Chamber of Commerce	900	Corn Feed Ad
1997	14	Aitkin Chamber of Commerce	7,100	Print Brochure and Advertising
1997	15	Aitkin Chamber of Commerce	4,868.50	Snowmobile Promotion and Advertising
1997	16	McGregor Chamber of Commerce	4,000	Tourism Booth
1997	17	McGregor Chamber of Commerce	2,000	Tourism Coordinator
1998	18	Aitkin Chamber of Commerce	1,807.73	County Snowmobile Promotion
998	19	Mid-Minnesota 150 Sled Dog Race	1,000	Sled Dog Race
998	20	Aitkin Chamber of Commerce	7,000	Advertising
1998	21	McGregor Chamber of Commerce	4,000	Tourism Booth
1998	22	Jaques Art Center	2,030	Superimpressionism Exhibit
1998	23	Mille Lacs Area Tourism	720	Tourism Marketing Video
1998	24	Aitkin County Rivers and Lakes Fair	1,300	Promotion Vianceing Video
999	25	City of McGregor	1,600	Airport Dedication
1999	26	Mid-Minnesota Dog Sled Race	1,000	Sled Dog Race
1999	27	Central Cattlemen's Association	475	4-H Beef Show
1999	28	Aitkin Chamber of Commerce	750	Riverboat Days
1999	29	Aitkin Chamber of Commerce	5000	Advertising
999	30	McGregor Chamber of Commerce	7,500	Tourism Booth
1999	31	Tamarack Activities Club	750	Hey Days Promotion
999	32	Aitkin Chamber of Commerce	2000	
999	33	Aitkin County Rivers and Lakes Fair	700	Promotion Promotion Promotion
999	34	City of Palisade	500	Brochures
999	35	Aitkin County Historical Society	540	Advertising
999	36	Aitkin Jaycee's	1,750	Fishing Contest Promotion
2000	37	McGregor Chamber of Commerce	7,500	Tourism Booth
000	38	McGregor Jaycee's	1,000	Just Plane Fun and Up North Days
000	39	Aitkin Chamber of Commerce	7,500	Advertising and Marketing
2000	40	City of Hill City	477.30	Community Profile
2000	41	Central Minnesota Cattleman's Assoc.	175	4-H Beef Show
2000	42	Aitkin Chamber of Commerce	1,597.70	Snowmobile Advertising
2000	42			Fishing Contest
		Aitkin Jaycee's	2,500	
000	44	City of Palisade	120	Web Site Development

45	Aitkin Chamber of Commerce	7,500	Advertising and Marketing
			Snowmobile Advertising
		<del></del>	Tourism Booth
		<del></del>	Post Cards and Web Site
			Fish House Parade
			Fishing Contest
			Sled Dog Race
		<del></del>	Tourism Booth
			Advertising and Marketing
			Snowmobile Advertising
			Crappie USA Tourney
			Mid-Winter Festival
			Fishing Contest
			Sled Dog Race
			Tourism Booth
			Advertising and Marketing
			Hey Days
			Mid-Winter Festival
			Snowmobile Advertising
			Fresh Fish Exhibit
			Advertising and Marketing
66			Tourism Booth
			Sled Dog Race
68			Brochure Development
69			Snowmobile Advertising
70			Wild Game – Fishing Contest
71			Juried Art – Ex – Fowl Play
72	H	2,000	2005 Advertising Campaign
73		2,500	Tourism booth, signage, website
74	McGregor Chamber of Commerce	2,500	Tourism booth
75	Tamarack Hey Days	500	Banners
76	Jaques Art Center	1,500	Adv. Riverboat Art Fest
77	Aitkin Chamber of Commerce	3,773	Snowmobile Advertising
78	Palisade Community Improvement C.	500	Midwinter Festival
79	Friends of Rice Lake Refuge	2,500	Aitkin County Bird Trail Brochure
80	Wild Encounters	2,000	1 <sup>st</sup> Annual Birding Festival
81	Ball Bluff Township	375	Vintage Snowmobile Run
82	McGregor Area Historical Society	150	Brochure, Adv. For Wild Rice Day Booth
83	McGregor Chamber of Commerce	2,500	Advertising, Wild Rice Days
84	Aitkin Chamber of Commerce	5,000	2006 County Marketing Campaign
85	Jaques Art Center	1,060	Distribution of 2006 Program Booklet
86	Aitkin Chamber of Commerce	3,709.50	2006/2007 Snowmobile Advertising
87	Jaques Art Center	3,000	Billboard Advertising
		3,000	Tourism Advertising
88	Aitkin Chamber of Commerce	2,000	
88		2,000	
89	McGregor Chamber of Commerce	2,000	Fishing Contest Promotion
	67 68 69 70 71 72 73 74 75 76 77 78 79 80 81 82 83 84 85 86	46 Aitkin Chamber of Commerce 47 McGregor Chamber of Commerce 48 Aitkin County Historical Society 49 Aitkin Chamber of Commerce 50 Aitkin Jaycees 51 Mid-Minnesota 150 Sled Dog Race 52 McGregor Chamber of Commerce 53 Aitkin Chamber of Commerce 54 Aitkin Chamber of Commerce 55 Aitkin Chamber of Commerce 56 Palisade Mid-Winter Festival 57 Aitkin Jaycees 58 Mid-Minnesota 150 Sled Dog Race 59 McGregor Chamber of Commerce 60 Aitkin Chamber of Commerce 61 Tamarack Hey Days 62 Palisade Mid-Winter Festival 63 Aitkin Chamber of Commerce 64 Jaques Art Center 65 Aitkin Chamber of Commerce 66 McGregor Chamber of Commerce 67 Mid-Minnesota 150 Sled Dog Race 68 McGregor Chamber of Commerce 69 Aitkin Chamber of Commerce 69 Aitkin Chamber of Commerce 70 Hill City Chamber of Commerce 71 Jaques Art Center 72 Jaques Art Center 73 Hill City Chamber of Commerce 74 McGregor Chamber of Commerce 75 Tamarack Hey Days 76 Jaques Art Center 77 Aitkin Chamber of Commerce 78 Palisade Community Improvement C. 79 Friends of Rice Lake Refuge 80 Wild Encounters 81 Ball Bluff Township 82 McGregor Chamber of Commerce 84 Aitkin Chamber of Commerce 85 Jaques Art Center	46         Aitkin Chamber of Commerce         3,000           47         McGregor Chamber of Commerce         7,500           48         Aitkin County Historical Society         550           49         Aitkin Chamber of Commerce         1,500           50         Aitkin Jaycees         1,750           51         Mid-Minnesota 150 Sled Dog Race         1,500           52         McGregor Chamber of Commerce         7,500           53         Aitkin Chamber of Commerce         3,500           54         Aitkin Chamber of Commerce         3,000           55         Aitkin Chamber of Commerce         3,000           56         Palisade Mid-Winter Festival         300           57         Aitkin Chamber of Commerce         7,500           60         Aitkin Chamber of Commerce         7,500           61         Tamarack Hey Days         300           62         Palisade Mid-Winter Festival         400           63         Aitkin Chamber of Commerce         7,500           64         Jaques Art Center         300           65         Aitkin Chamber of Commerce         7,500           66         McGregor Chamber of Commerce         7,500           67         Mid-Minn

2007	93	Advancing Rural Talents (ARTS)	400	McGregor Music Festival
2008	94	Palisade Community Improvement Co.	500	20 <sup>th</sup> Mid Winter Festival
2008	95	McGregor Chamber of Commerce	5,000	WSA Pro Ice Racing
2008	96	Hill City Chamber of Commerce	3,000	All Class Reunion
2008	97	Dwelling in the Woods	1,500	Wetland Nature Walk Days
2008	98	McGrath Historical Committee	200	Promote McGrath Centennial Book
2008	99	McGrath Historical Committee	550	Promote 4 <sup>th</sup> of July and Historical
2008	100	Aitkin County Ag Society	1,200	Promote County Fair Rodeo
2008	101	City of Tamarack	250	Promote 4 <sup>th</sup> of July
2008	102	Hill City Chamber of Commerce	1,050	Arts in the Park
2008	103	Tamarack Activity Club	1,433	Expand Hey Day Advertising
2008	104	Aitkin Chamber of Commerce	3,000	Snowmobile Advertising
2008	105	Jaques Art Center	4,600	2009 Advertising Campaign
2008	106	Aitkin Co. Economic Development	3,900	Market Area Profiles
2009	107	Aitkin Chamber of Commerce	1,500	MN Gateways Advertising
2009	108	Hill City Chamber of Commerce	5,000	Summer Events Advertising
2009	109	McGregor Chamber of Commerce	3,800	Web Site Mgmt. Postage & Distribution
2009	110	McGrath Historical Committee	1,750	Museum Exhibit Promotion
2009	111	Palisade Community Improvement	500	River Fest Promotion
2009	112	Tamarack Activity Club	1,200	Hey Day Advertising/Promotion
2009	113	City of McGregor	600	Fly In Promotion, Trail Signage
2009	114	Aitkin Jaycees	1,000	Ice Fishing Contest
2009	115	Upper Miss. Cert. Wood Prod. Group	750	Living Green Expo Booth
2009	116	Jaques Art Center	1,181	2010 Advertising
2009	117	Tourism Committee, Aitkin County	2,330	Snowmobile Advertising
2010	118	Aitkin Area Chamber of Commerce	2,850	Commerce and Sport Show Promotions
2010	119	City of Tamarack	630	4 <sup>th</sup> of July Advertising
2010	120	Aitkin County Ag Society	1,200	2010 County Fair Adv, Promo
2010	121	McGrath Historical Committee	1,750	4th of July, Threshing Show Exhibit Adv.
2010	122	Aitkin County Historical Society	650	New Brochures
2010	123	Aitkin County	4,635	Snowmobile Advertising
2010	124	Tamarack Activities Club	3,000	50 <sup>th</sup> Annual Hey Day Promotion
2010	125	Aitkin Riverboat Capt. & Queen Assoc	550	Renovate Riverboat Float
2010	126	McGrath Historical Committee	2,000	Promote Events, brochure printing
2010	127	Aitkin Area Chamber of Commerce	2,735	Fish House Parade promotion, advertising
2011	128	Aitkin Area Chamber of Commerce	2,500	2011 Aitkin Area Sports & Commerce Show
2011	129	Aitkin County Historical Society	485	2011 Discovery Rack Subscription
2011	130	Jaques Art Center	1,800	Century of Service Birthday Party
2011	131	City of Tamarack	1,885	4th of July Celebration
2011	132	Tamarack Activities Club	2,000	Annual Hey Days
2011	133	Aitkin Area Chamber of Commerce	3,550	Riverboat Days Advertising
2011	134	McGrath Historical Committee	1,210	Promote Display at Logging & Threshing Show
2011	135	Aitkin County Economic Development	2,060	Signage & Advertising Northwoods ATV
2011		Aitkin Area Chamber of Commerce	4,510	2011 Fish House Parade Promotion

2012	137	City of Aitkin Aitkin County Trail Towns	750	4 <sup>th</sup> of July Community Celebration Northwoods ATV Trail Promotions
2012	138	Aitkin County Trail Towns	5,000	Northwoods ATV Trail Promotions
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#### Aitkin County Tourism Grant Advisory Committee Membership List, 1-1-12

#### District 1 – Wedel

- Alan Monroe, 39902 342<sup>nd</sup> Lane, Aitkin, MN 56431 a j monroe@yahoo.com
- January 1, 2010 through December 31, 2012 First Term

#### District 2 – Westerlund

- Laurie Westerlund, 30517 270<sup>th</sup> Lane, Aitkin, MN 56431 laurie.westerlund@co.aitkin.mn.us
- January 1, 2012 through December 31, 2014 Second Term

#### District 3 – Niemi

- Darlene Maciej, PO Box 134, McGrath, MN 56350 darmaciej@yahoo.com
- January 1, 2011 through December 31, 2013 Second Term

#### District 4 – Napstad

- Janet Watson, 41286 230<sup>th</sup> Avenue, McGregor, MN 55760 janet.watson2010@yahoo.com
- January 1, 2012 through December 31, 2014 First Term

#### District 5 – Marcotte

- Julie Anne Larkin, PO Box 355, Hill City, MN 55748 julieannelarkin@hotmail.com
- January 1, 2011 through December 31, 2013 First Term